

Real Estate Education Course Catalog



January 2003

SECTION 1: APPROVED PROPRIETARY

S0254 A+ INSTITUTE
NORTH 14525 NEWPORT HWY
MEAD, WA 99021
(509) 465-4343

(10/21/2004)

COURSES	Delivery Method	Clock Hours
C2892 - BROKERAGE MANAGEMENT	CD-ROM	30
C3041 - BUSINESS MANAGEMENT	CD-ROM	30
C2929 - CLIENT & BROKER AGENCY	CD-ROM	7.5
C2904 - FAIRHOUSING & CONSUMER PROTECTION	CD-ROM	4
C2896 - LISTING & SALE PROCESS	CD-ROM	15
C2601 - REAL ESTATE APPRAISAL	Computer Based Training	30
C3151 - REAL ESTATE ETHICS	CD-ROM	7
C2524 - WASHINGTON REAL ESTATE FINANCE	Computer Based Training	30
C2506 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60
C2520 - WASHINGTON REAL ESTATE LAW	CD-ROM	30
C2741 - WASHINGTON REAL ESTATE PRACTICES	CD-ROM	30

S1186 ACADEMY OF REAL ESTATE (09/24/2002)
1000 SE EVERETT MALL WAY
EVERETT, WA 98208
(425) 290-7510

COURSES	Delivery Method	Clock Hours
C3462 - CURRENT LEGAL ISSUES FOR WA STATE RE LICENSEES	Live Lecture	3

S0269 ACADEMY OF REAL ESTATE - MARYSVILLE (08/07/2003)
1333 STATE AVENUE
MARYSVILLE, WA 98270
(360) 659-1253

COURSES	Delivery Method	Clock Hours
C0259S - REAL ESTATE FINANCE	Interactive Audio	30
C1785 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60
C2986 - WASHINGTON REAL ESTATE LAW	Interactive Audio	30
C2551 - WASHINGTON REAL ESTATE PRACTICES	Interactive Audio	30

S1002 ACCREDITED SCHOOL OF REAL ESTATE (01/11/2005)
8836 GAGE BLVD SUITE 101B
KENNEWICK, WA 99336
(509) 783-4147

COURSES	Delivery Method	Clock Hours
C1915 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S0281 ACURA ACADEMY, INC (03/14/2003)
 9915 224TH STREET E #204
 GRAHAM, WA 98338
 (253) 262-2101

Admin: SMILES PIERCE

COURSES	Delivery Method	Clock Hours
C1989 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C3251 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S1130 ALL AMERICAN HOMES SCHOOL OF REAL ESTATE (09/14/2004)
 622 SO 320TH
 FEDERAL WAY, WA 98003
 (253) 946-4000

Admin: SUSAN K HORAN

COURSES	Delivery Method	Clock Hours
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3659S - FAIR HOUSING	Computer Based Training	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3592 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C3592 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

S1493 ALPHA REAL ESTATE SCHOOL (05/23/2004)
 12600 SE 38TH STREET STE 245
 BELLEVUE, WA 98006
 (425) 664-6200

Admin: DAVID HAHN

COURSES	Delivery Method	Clock Hours
C3610 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60

S0232 ALTA REAL ESTATE ACADEMY
606 120TH AVE NE #D-204
BELLEVUE, WA 98005
(425) 455-2065

(10/11/2004)

Admin: RONALD HENNIG

COURSES	Delivery Method	Clock Hours
C3698S - COMPUTAUGHT ADA & FAIR HOUSING	CD-ROM	3
C3698S - COMPUTAUGHT ADA & FAIR HOUSING	Internet-based Instruction	3
C3699S - COMPUTAUGHT BASIC REAL ESTATE FINANCE	CD-ROM	6
C3699S - COMPUTAUGHT BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C3697S - COMPUTAUGHT CONSENSUAL DUAL AGENCY	Internet-based Instruction	3
C3697S - COMPUTAUGHT CONSENSUAL DUAL AGENCY	CD-ROM	3
C3696S - COMPUTAUGHT METHODS OF RESIDENTIAL FINANCE	CD-ROM	6
C3696S - COMPUTAUGHT METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C3695S - COMPUTAUGHT NAR CODE OF ETHICS	CD-ROM	3
C3695S - COMPUTAUGHT NAR CODE OF ETHICS	Internet-based Instruction	3
C3701S - COMPUTAUGHT TAX ADVANTAGES OF HOME OWNERSHIP	CD-ROM	6
C3692S - COMPUTAUGHT TAX FREE EXCHANGES	CD-ROM	3
C3692S - COMPUTAUGHT TAX FREE EXCHANGES	Internet-based Instruction	3
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3659S - FAIR HOUSING	Computer Based Training	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3186 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C3450 - WASHINGTON REAL ESTATE PRACTICES	Correspondence	30

S1483 AMERICAN SCHOOL OF REAL ESTATE EXPRESS, (08/24/2003)
PO BOX 462
BALLWIN, MO 63022
(314) 628-0808

Admin: RICHARD S LINKEMER

COURSES	Delivery Method	Clock Hours
C0005CORE0203 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C3779 - ENVIRONMENTAL ISSUES	Internet-based Instruction	3
C3775 - ETHICS	Internet-based Instruction	3
C3776 - FAIR HOUSING, THE LAW OF THE LAND	Internet-based Instruction	3
C3781 - PROPERTY MANAGEMENT	Internet-based Instruction	3
C3777 - RESIDENTIAL FINANCE	Internet-based Instruction	3
C3774 - RISKY BUSINESS	Internet-based Instruction	3
C3780 - USING THE WEB TO IMPROVE CUSTOMER SERVICE	Internet-based Instruction	3
C3706 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C3773 - WORKING WITH DIVERSITY TO ASSIST THE CONSUMER	Internet-based Instruction	3
C3778 - WORKING WITH SENIORS	Internet-based Instruction	3

COURSES	Delivery Method	Clock Hours
C3439 - ASSET MANAGEMENT	Live Lecture	30
C3438 - BUDGETING & ACCOUNTING	Live Lecture	30
C3458 - ETHICS IS GOOD BUSINESS SHORTCOURSE	Live Lecture	6
C3447 - LAW & RISK MANAGEMENT	Live Lecture	30

S1492 BUCKLEY-ENUMCLAW REAL ESTATE SCHOOL (05/21/2004)
 135 JEFFERSON
 POBOX 2300
 BUCKLEY, WA 98321
 (360) 829-1044
 Admin: BOB MCKEAN

COURSES	Delivery Method	Clock Hours
C3608 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C3614 - WASHINGTON REAL ESTATE PRATICES	Live Lecture	30

S1376 BUILDING OWNERS & MANAGERS ASSOCIATION (05/26/2002)
 1201 NEW YORK AVE NW SUITE 300
 WASHINGTON, DC 20005
 (202) 326-6322
 Admin: PATRICIA M ARENO

COURSES	Delivery Method	Clock Hours
C3329 - ADVANCED FINANCIAL ANALYSIS OF PORTFOLIO ASSETS	Live Lecture	18
C3282 - BOMA BOOT CAMP II: BLUEPRINT FOR PROSPERITY...	Live Lecture	21
C3565 - BOMA STANDARD FLOOR MEASUREMENT E-SEMINAR	Internet-based Instruction	3
C3276 - BROADBAND BASICS	Live Lecture	3
C3286 - DEVELOPING STRATEGIES: CREATING SOLUTIONS...	Live Lecture	3
C3639 - E-SEMINAR-BUILDING SECURITY & EVACUATION PLANNING	Internet-based Instruction	4
C3295 - RAINMAKER-A DYNAMIC SALES & LEARNING SYSTEM	Live Lecture	3

S1499 BURCH INSTITUTE (10/04/2004)
 1523 8TH AVENUE
 PO BOX 846
 LONGVIEW, WA 98632
 (360) 425-2423
 Admin: GRACE MORGAN-BURCH

COURSES	Delivery Method	Clock Hours
C3747 - NOI vs. LANDLORD-TENANT LAW-SUCCESSFUL INCOME PROP	Live Lecture	7.5

S1446 C21 ALL STARS ACADEMY OF REAL ESTATE (12/07/2003)
 502 STATE AVENUE
 MARYSVILLE, WA 98270
 (360) 658-5555
 Admin: STANLEY E FRIESNER

COURSES	Delivery Method	Clock Hours
C2867 - WA REAL ESTATE FUNDAMENTALS	CD-ROM	60
C3543 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60

S1175 C21 COMPLETE SCHOOL OF REAL ESTATE (03/14/2003)
 416 NE 112TH AVENUE
 VANCOUVER, WA 98684
 (360) 254-1917
 Admin: ROBIN CONRAD

COURSES	Delivery Method	Clock Hours
C3312 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S0261 C21 NEW HORIZONS (03/19/2003)
 4111 "A" ST SE #101
 AUBURN, WA 98002
 (253) 804-8021
 Admin: FRANK D NOWAK

COURSES	Delivery Method	Clock Hours
C1695 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1017 C21 NO HOMES REALTY, INC TRAINING CENTER (09/01/2004)
 13322 HIGHWAY 99 SOUTH
 EVERETT, WA 98204
 (425) 355-3298

Admin: LINDA MC LAUGHLIN

COURSES	Delivery Method	Clock Hours
C3698S - COMPUTAUGHT ADA & FAIR HOUSING	Internet-based Instruction	3
C3699S - COMPUTAUGHT BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C3697S - COMPUTAUGHT CONSENSUAL DUAL AGENCY	Internet-based Instruction	3
C3696S - COMPUTAUGHT METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C3694S - COMPUTAUGHT PRICING PROPERTY TO SELL	Internet-based Instruction	6
C3693S - COMPUTAUGHT REAL ESTATE MATH	Internet-based Instruction	3
C3700S - COMPUTAUGHT REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C3701S - COMPUTAUGHT TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C3692S - COMPUTAUGHT TAX FREE EXCHANGES	Internet-based Instruction	3
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3739S - ETHICS AND REAL ESTATE	Correspondence	4
C3078S - ETHICS IN REAL ESTATE	Correspondence	7.5
C3659S - FAIR HOUSING	Computer Based Training	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3233 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C3233 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C2133 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60
C2276 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C3373 - WASHINGTON REAL ESTATE LAW	Interactive Audio	30
C2139 - WASHINGTON REAL ESTATE PRACTICES	Interactive Audio	30

S1176 C21 NORTHGATE SCHOOL OF REAL ESTATE (08/08/2003)
 11330 ROOSEVELT WAY NE
 SEATTLE, WA 98125-6228
 (206) 363-8509

Admin: JIM CONLAN

COURSES	Delivery Method	Clock Hours
C2519 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1095 C21 REAL ESTATE CENTER (04/30/2003)
 19720 44TH AVE W STE T
 LYNNWOOD, WA 98036
 (425) 775-8525

Admin: DUANE HOPPER

COURSES	Delivery Method	Clock Hours
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3739S - ETHICS AND REAL ESTATE	Live Lecture &	4
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3659S - FAIR HOUSING	Computer Based Training	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C2331S - FUNDAMENTALS OF INVESTMENT REAL ESTATE	Interactive Audio	4
C2340S - FUNDAMENTALS OF RE EXCHANGES	Interactive Audio	3
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture &	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C2457 - RE BUSINESS MANAGEMENT	Interactive Audio	30
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C0543S - REAL ESTATE APPRAISAL	Interactive Audio	30
C0259S - REAL ESTATE FINANCE	Interactive Audio	30
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3736S - REAL ESTATE FINANCE TODAY	Live Lecture &	4
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3294 - REAL ESTATE LAW	Interactive Audio	30
C3515S - REAL ESTATE PRINCIPLES	Interactive Audio	30
C2113S - RESIDENTIAL FINANCING & THE CLOSING PROCESS	Interactive Audio	9
C3661S - RISK MANAGEMENT	Computer Based Training	6
C0784S - TAX CONCEPTS FOR HOMEOWNERS	Interactive Audio	5
C1674 - WASHINGTON REAL ESTATE FUNDAMENTALS	Interactive Audio	60
C3267 - WASHINGTON REAL ESTATE PRACTICES	Interactive Audio	30

S1463 CASCADE TITLE RE SCHOOL OF CLARK COUNTY (07/18/2004)
 501 SE COLUMBIA SHORES
 SUITE 500
 VANCOUVER, WA 98661
 (360) 695-1301

Admin: KEVIN J SCHREINER

COURSES	Delivery Method	Clock Hours
C3388 - CATCHING THE CLOUDS BEFORE THEY RAIN ON YOU...	Live Lecture	4
C3406 - CLOSING THE DEAL:HOW TO KEEP YOUR ESCROW CLOSING..	Live Lecture	4

S1297 CCIM INSTITUTE (02/22/2003)
 430 N MICHIGAN AVE STE 8
 CHICAGO, IL 60611-4092
 (312) 321-4473

Admin: LORI RAYMOND/MADELINE COCHRAN-WILLIAMS

COURSES	Delivery Method	Clock Hours
C3538 - CASE STUDIES IN COMPARATIVE LEASE ANALYSIS	Live Lecture	7.5
C3280 - CCIM 2001 COMMERCIAL REAL ESTATE CONFERENCE	Live Lecture	10
C3627 - CCIM 2002 SYMPOSIUM	Live Lecture	10
C0269 - CI 101: FINANCIAL ANALYSIS FOR COMMERCIAL INV RE	Live Lecture	35
C0270 - CI 102: MARKET ANALYSIS FOR COMMERCIAL INV RE	Live Lecture	31
C2817 - CI 103-USE DECISION ANALYSIS FOR COMRCL INV RE	Live Lecture	32
C0273 - CI 104: INVESTMENT ANALYSIS FOR COMRCL INV RE	Live Lecture	38
C0934 - CI INTRO: INTRO TO COMMERCIAL INV RE ANALYSIS	Live Lecture	14

S0215 CENTENNIAL REAL ESTATE SCHOOL (11/22/2004)
 300 N ARGONNE SUITE 101
 SPOKANE, WA 99212
 (509) 9283413

Admin: KEN M LEWIS

COURSES	Delivery Method	Clock Hours
C1857 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S1477 CFA MORTGAGE REAL ESTATE SCHOOL (05/01/2003)
 600 WINSLOW WAY E SUITE
 BAINBRIDGE ISLAND, WA 98110
 (206) 842-9347

Admin: ROBERT CLARK

COURSES	Delivery Method	Clock Hours
C3302 - UNCONVENTIONAL FINANCING	Live Lecture	7.5

S1400 CHICAGO TITLE INSURANCE CO SCHOOL OF RE (01/30/2004)
 1800 COLUMBIA CENTER
 701 FIFTH AVENUE
 SEATTLE, WA 98104
 (206) 628-5629

Admin: JODIE J SCHIMKE

COURSES	Delivery Method	Clock Hours
C3237 - ADVANCED TITLE ISSUES	Live Lecture	3
C3472 - AGENCY	Internet-based Instruction	3
C3216 - APPLYING FENG SHUI TO REAL ESTATE - 3 HOURS	Live Lecture	3
C3217 - APPLYING FENG SHUI TO REAL ESTATE - 6 HOURS	Live Lecture	6
C3468 - ASSET MANAGEMENT	Internet-based Instruction	3
C3477 - BUILDING A REAL ESTATE PRACTICE	Internet-based Instruction	30
C3474 - BUSINESS AND RISK MANAGEMENT	Internet-based Instruction	7.5
C3466 - CODE OF ETHICS	Internet-based Instruction	3
C3473 - CREATING A PROFITABLE BUSINESS	Internet-based Instruction	7.5
C3471 - ENVIRONMENTAL HAZARDS	Internet-based Instruction	3
C3469 - FAIR HOUSING	Internet-based Instruction	3
C3569 - INFLUENCING DECISION MAKERS	Live Lecture	4
C3476 - PRICING TO FINANCING PROPERTIES	Internet-based Instruction	7.5
C3297 - REAL ESTATE AGENT'S GUIDE TO TITLE INSURANCE SVCS	Live Lecture	3
C3467 - REAL ESTATE FINANCING	Internet-based Instruction	3
C2906 - RIGHTS IN REAL PROPERTY	Live Lecture	3
C2380 - TARGET MARKETING FUNDAMENTALS W/ LEADCOMMANDER	Live Lecture	3
C1930 - TITLE & ESCROW PRACTICES	Live Lecture	5
C3220 - TITLE INSURANCE FOR THE REAL ESTATE PROFESSIONAL	Live Lecture	3
C3235 - TITLE INSURANCE: AN INSIDE VIEW	Live Lecture	3
C3470 - TRUST FUND HANDLING	Internet-based Instruction	3
C2785 - TRUSTS, PROBATES AND BANKRUPTCY	Live Lecture	3
C3478 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30
C2609 - WATERFRONT TITLES IN THE STATE OF WASHINGTON	Live Lecture	3
C3475 - WATERPROOFING THE DEAL	Internet-based Instruction	7.5

S1012 COLDWELL BANKER EXPERT REAL ESTATE (11/08/2004)
 12000 SE MILL PLAIN ROAD
 VANCOUVER, WA 98684
 (360) 892-8200

Admin: MICHAEL P BOYER

COURSES	Delivery Method	Clock Hours
C1725 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60
C1670 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C1962 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S0216 COLDWELL BANKER PARK SHORE REAL ESTATE (11/07/2003)
4235 SE MILE HILL DRIVE
PORT ORCHARD, WA 98366
(360) 871-2332

Admin: LORAIN DU PAUL

COURSES	Delivery Method	Clock Hours
C1732 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1347 COMMERCIAL BROKERS ASSOCIATION (04/24/2003)
11422 NE 120TH ST STE A
KIRKLAND, WA 98034
(425) 820-3348

Admin: PATRICIA DEERING

COURSES	Delivery Method	Clock Hours
C3257 - A COMRC'L RE BROKER'S ESSENTIAL GUIDE...	Live Lecture	3
C3317 - ADVANCED REAL ESTATE NEGOTIATION	Live Lecture	15
C3319 - BUILD TO SUIT	Live Lecture	7.5
C3322 - INCREASING PROFITABILITY WITH TITLE INS PROD & SVC	Live Lecture	3
C3526 - KEYS TO UNLOCK THE CLOSING PROCESS	Live Lecture	3
C3377 - PUGET SOUND APARTMENT MARKET	Live Lecture	3
C3566 - REAL ESTATE COUNSELING	Live Lecture	8
C3315 - SMALL BUSINESS VALUATION	Internet-based Instruction	7.5
C3679 - SYSTEMS FOR SUCCESS	Live Lecture	4
C3742 - TAX DEFERRED EXCHANGES	Internet-based Instruction	4
C3705 - THE CHANGING FACE OF COMMERCIAL REAL ESTATE	Live Lecture	7.5
C3529 - TITLE INSURANCE FOR COMMERCIAL PROPERTIES: CONTEMP	Live Lecture	3
C3634 - TOXIC MOLD: AN INTRODUCTION	Live Lecture	3
C3743 - UNCOVERING MOLD	Internet-based Instruction	3.5
C3465 - VASS EXE SALES TRAINING FOR THE RE PROFESSIONAL	Live Lecture	22.5

S1454 COMMONWEALTH LAND TITLE INS CO REAL (04/05/2004)
14450 NE 29TH PLACE
BELLEVUE, WA 98007
(425) 646-5391

Admin: LINDSAY M CORNELIUS

COURSES	Delivery Method	Clock Hours
C3029 - RAISING THE RED FLAG/HOW TO READ A TITLE REPORT	Live Lecture	3
C3034 - TECHNOLOGY REVOLUTION IN REAL ESTATE	Live Lecture	3
C3028 - WHAT A REALTOR SHOULD KNOW ABOUT TITLE INSURANCE	Live Lecture	6

S1457 COMMUNITY ASSOCIATION INSTITUTE (04/28/2004)
PO BOX 4111
BELLEVUE, WA 98009-4111
(425) 778-6378

Admin: MICHELLE A MEDLOCK

COURSES	Delivery Method	Clock Hours
C3054 - A BASIC COURSE ABOUT CONDOS & ASSOCIATIONS	Live Lecture	3

S1469 CONTINUING-ED-ONLINE.ORG
 6234 40TH AVENUE NE
 SEATTLE, WA 98115
 (206) 523-9801

(11/14/2004)

Admin: STEVE MYERS

COURSES

	Delivery Method	Clock Hours
C3698S - COMPUTAUGHT ADA & FAIR HOUSING	CD-ROM	3
C3698S - COMPUTAUGHT ADA & FAIR HOUSING	Internet-based Instruction	3
C3699S - COMPUTAUGHT BASIC REAL ESTATE FINANCE	CD-ROM	6
C3699S - COMPUTAUGHT BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C3697S - COMPUTAUGHT CONSENSUAL DUAL AGENCY	CD-ROM	3
C3697S - COMPUTAUGHT CONSENSUAL DUAL AGENCY	Internet-based Instruction	3
C3696S - COMPUTAUGHT METHODS OF RESIDENTIAL FINANCE	CD-ROM	6
C3696S - COMPUTAUGHT METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C3695S - COMPUTAUGHT NAR CODE OF ETHICS	CD-ROM	3
C3695S - COMPUTAUGHT NAR CODE OF ETHICS	Internet-based Instruction	3
C3694S - COMPUTAUGHT PRICING PROPERTY TO SELL	Internet-based Instruction	6
C3694S - COMPUTAUGHT PRICING PROPERTY TO SELL	CD-ROM	6
C3693S - COMPUTAUGHT REAL ESTATE MATH	Internet-based Instruction	3
C3693S - COMPUTAUGHT REAL ESTATE MATH	CD-ROM	3
C3700S - COMPUTAUGHT REAL ESTATE OFFICE MANAGEMENT	CD-ROM	6
C3700S - COMPUTAUGHT REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C3701S - COMPUTAUGHT TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C3701S - COMPUTAUGHT TAX ADVANTAGES OF HOME OWNERSHIP	CD-ROM	6
C3692S - COMPUTAUGHT TAX FREE EXCHANGES	CD-ROM	3
C3692S - COMPUTAUGHT TAX FREE EXCHANGES	Internet-based Instruction	3
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3230 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	7.5
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Satellite Television	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3228 - FAIR HOUSING	Internet-based Instruction	7.5
C3659S - FAIR HOUSING	Computer Based Training	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3236 - REAL ESTATE FINANCE TODAY	Internet-based Instruction	7.5
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3231 - THE NUTS AND BOLTS OF ESCROW	Internet-based Instruction	12
C3197 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C3456 - WASHINGTON REAL ESTATE PRACTICES	Correspondence	30

S1301 COUNCIL OF THE RESIDENTIAL SPECIALISTS (01/14/2005)
 430 N MICHIGAN AVE STE 300
 CHICAGO, IL 60611
 (800) 462-8841

Admin: REGINA HARVEY

COURSES	Delivery Method	Clock Hours
C3801 - CRS 105-MAKING THE RIGHT RE FINANCE DECISIONS	Live Lecture	8
C3800 - CRS 210-BUILDING AN EXCEPTIONAL CUSTOMER SERVICE..	Live Lecture	16
C1147 - RS 200-BUSINESS DEVELOPMENT FOR THE RES SPECIALIST	Live Lecture	14.5
C0278 - RS 201-LISTING STRATEGIES/RESIDENTIAL SPECIALIST	Live Lecture	16
C0279 - RS 202-EFFECTIVE BUYER SALES STRATEGIES	Live Lecture	15
C3096 - RS 203: PERSONAL LIFE MGMT FOR THE RES SPECIALIST	Live Lecture	16
C0281 - RS 204-CREATING WEALTH THROUGH RES RE INVESTMENTS	Live Lecture	15
C0282 - RS 205-HOME FINANCING AND TAXES MADE SIMPLE	Live Lecture	15
C0671 - RS 206-USING TODAY'S TECH TO CAPTURE YOUR MARKET	Live Lecture	16
C1155 - RS 207-NEW HOMES SALES/MARKETING FOR THE RES SPEC	Live Lecture	15

S1325 CROSS INSTITUTE (11/18/2003)
 1070 IDYLWOOD DRIVE SW
 ISSAQUAH, WA 98027
 (425) 392-6914

Admin: CARLA CROSS

COURSES	Delivery Method	Clock Hours
C2748 - ADVANTAGE	Live Lecture	30
C2956 - BUSINESS PLANNING FOR RE SALESPERSON	Interactive Audio	30
C3463 - HIGH PROFITABILITY BUSINESS PLANNING	Live Lecture	15
IDW#8 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C2423 - ON THE TRACK TO SUCCESS IN 30 DAYS	Interactive Audio	30
C3547 - THE COMPLETE RECRUITER	Interactive Audio	15
C3459 - TRAIN THE TRAINER	Interactive Audio	15
C2379 - UP AND RUNNING IN 30 DAYS	Interactive Audio	30

S1359 CUSTOM 1031 INC REAL ESTATE SCHOOL (11/14/2003)
 316 W AVENUE
 ROCKPOINTE TOWER BLDG #575
 SPOKANE, WA 99201
 (509) 838-7574

Admin: GARY A BATES

COURSES	Delivery Method	Clock Hours
C1202 - SECTION 1031 EXCHANGE AND CHARITABLE TRUSTS	Live Lecture	4

S1408 DANA INSTITUTE (05/03/2003)
 5604 W CLEARWATER
 KENNEWICK, WA 99336
 (509) 783-8520

Admin: ARUN JOSHI

COURSES	Delivery Method	Clock Hours
C2126 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1167 DAVE PORTER INSTITUTE (10/21/2004)
 19912 NE 121ST STREET
 WOODINVILLE, WA 98072
 (425) 766-3688

Admin: DAVE PORTER

COURSES	Delivery Method	Clock Hours
C0331 - CONTROLLING CUSTOM CONSTRUCTION CHAOS	Live Lecture	7.5
C2784 - ENERGY EFFICIENT MORTGAGES	Live Lecture	3
C3619 - FINANCING & MARKETING GREEN CONSTRUCTION	Live Lecture	3.5
C3035 - FINANCING TOOLS FOR THE NEW HOME SITE SALES AGENT	Live Lecture	3
C1668 - IDW: TRAINING TRAINERS, FACILITATING FACILITATORS..	Live Lecture	15
C0088 - ORCHESTRATING A SMOOTH TRANSACTION	Live Lecture	7.5
C3612 - SERVING THE HISPANIC HOMEBUYER	Live Lecture	3

S1448 DAVID HUTTON REAL ESTATE SCHOOL (11/04/2003)
 1392 SUDDEN VALLEY
 BELLINGHAM, WA 98226
 (360) 647-0262

Admin: DAVID M HUTTON

COURSES	Delivery Method	Clock Hours
C3264 - HOME INSPECTION	Live Lecture	7.5
C2977 - NO MORE WORKING FOR FREE	Live Lecture	7.5
C3501 - TITLE INSURANCE	Live Lecture	7.5
C2927 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C2928 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S1401 DEARBORN FINANCIAL PUBLISHING, INC. (02/07/2004)
 30 SOUTH WACKER DRIVE
 SUITE 2500
 CHICAGO, IL 60606-7481
 (312) 836-4400

Admin: EVAN BUTTERFIELD

COURSES	Delivery Method	Clock Hours
C3657 - AGENCY PLUS	Live Lecture &	4
C3740 - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture &	4
C3660 - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3660 - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3735 - DIVERSITY AND DOING BUSINESS	Live Lecture &	4
C3733 - ENVIRONMENTAL CONSIDERATIONS IN REAL ESTATE	Live Lecture &	4
C3729 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3729 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3737 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture &	4
C3739 - ETHICS AND REAL ESTATE	Live Lecture &	4
C3731 - ETHICS AND REAL ESTATE	Computer Based Training	6
C3731 - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3078 - ETHICS IN REAL ESTATE	Live Lecture	7.5
C3659 - FAIR HOUSING	Computer Based Training	6
C3659 - FAIR HOUSING	Internet-based Instruction	6
C3734 - FAIR HOUSING	Live Lecture &	4
C3726 - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726 - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3730 - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3738 - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture &	4
C3730 - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3725 - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3725 - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3655 - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture &	4
C3728 - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3728 - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3656 - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Live Lecture &	4
C3727 - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6

C3727 - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3658 - REAL ESTATE FINANCE	Live Lecture &	4
C3724 - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3724 - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3662 - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3662 - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3736 - REAL ESTATE FINANCE TODAY	Live Lecture &	4
C3661 - RISK MANAGEMENT	Computer Based Training	6
C3661 - RISK MANAGEMENT	Internet-based Instruction	6
C3732 - RISK MANAGEMENT	Live Lecture &	4

S1204 DYNAMIC SCHOOL OF REALTY (02/25/2004)
9013 NE HWY 99 SUITE S
VANCOUVER, WA 98665
(360) 574-7228

Admin: KEVIN L WANN

COURSES	Delivery Method	Clock Hours
C1786 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1473 EASTERN WASHINGTON REAL ESTATE SCHOOL (02/06/2003)
1100 JADWIN
PO BOX 1670
RICHLAND, WA 99352
(509) 946-6611

Admin: EUNICE HATFIELD HICKERSON

COURSES	Delivery Method	Clock Hours
C3313 - OPEN HOUSES...MARKETING OR PROSPECTING?	Live Lecture	3.5
C3291 - SELLING STRATEGIES, THE PSYCHOLOGY OF SALE TECH.	Live Lecture	4
C3265 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60

S0278 EASTSIDE REAL ESTATE ACADEMY (03/09/2003)
505 106TH AVE NE STE #210
BELLEVUE, WA 98004-5042
(425) 455-9600

Admin: PHIL SOUZA

COURSES	Delivery Method	Clock Hours
C1960 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S0260 EMHOFF GROUP, INC (09/11/2003)
1014 S 16TH AVENUE
YAKIMA, WA 98902
(509) 453-5566

Admin: STEVE EMHOFF

COURSES	Delivery Method	Clock Hours
C1692 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1479 ESCROW PROFESSIONALS OF WASHINGTON (06/06/2003)
1500 112TH AVENUE NE STE
BELLEVUE, WA 98004
(425) 467-4100
Admin: ROBERT VANLIEW

COURSES	Delivery Method	Clock Hours
C3325 - FILLING IN THE BLANKS: A RE AGENT'S GUIDE TO P & S	Live Lecture	3
C3337 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C3333 - TAKING THE MYSTERY OUT OF TITLE-A RE AGENT'S GUIDE	Live Lecture	3
C3332 - WHAT'S ESCROW? A RE AGENT'S GUIDE TO SUCCESSFUL...	Live Lecture	3

S1419 EVERGREEN ACADEMY OF REAL ESTATE (06/20/2001)
10820 EVERGREEN WAY
EVERETT, WA 98204
(425) 348-4966

Admin: LESLIE ARMSTRONG

COURSES	Delivery Method	Clock Hours
C2508 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S1311 EXCHANGE FACILITATOR CORPORATION (02/22/2005)
2621 EASTLAKE AVE E
SEATTLE, WA 98102
(206) 324-1350

Admin: DENNIS P HELMICK

COURSES	Delivery Method	Clock Hours
C0657 - COMMON PROBLEMS WITH 1031 EXCHANGES	Live Lecture	3.5
C0649 - THE HOW'S & WHY'S OF TAX DEFERRED EXCHANGES	Live Lecture	7.5

S1406 FIRST AMERICAN TITLE SCHOOL OF REAL ESTATE (01/28/2005)
2101 FOURTH AVE #800
SEATTLE, WA 98121
(206) 728-0400

Admin: JILLAYNE JOY SCHLICKE

COURSES	Delivery Method	Clock Hours
C3411 - CONTACT MANAGEMENT SYSTEMS	Live Lecture	4
C3562 - DEVELOPING AND MAINTAINING A SENIOR MARKET	Live Lecture	15
C3579 - ESCROW FUNDAMENTALS	Live Lecture	4
C3620 - ETHICS FOR RE AGENTS AND REALTORS (HALF DAY)	Live Lecture	4
C3607 - ETHICS FOR REAL ESTATE AGENTS & REALTORS (ALL DAY)	Live Lecture	7.5
C3591 - ETHICS FOR REAL ESTATE AGENTS & REALTORS...	Live Lecture	4
C3690 - FIRST AMERICAN TITLE FALL EDUCATION SYMPOSIUM	Live Lecture	6
C2128 - HOW TO READ A TITLE REPORT	Live Lecture	3.5
C3491 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C3482 - INTERNET SECURITY	Live Lecture	4
C2278 - INTRODUCTION TO LEGAL DESCRIPTIONS	Live Lecture	7.5
C3783 - MICROSOFT OUTLOOK BASICS	Live Lecture	3
C3554 - PALM PDA BASICS	Live Lecture	3
C3712 - PRIVACY, SECURITY, & MARKETING-4 HOURS	Live Lecture	4
C3707 - PRIVACY, SECURITY, & MARKETING-7.5 HOURS	Live Lecture	7.5
C3678 - PSYCHOLOGY OF SELLING & NON-VERBAL COMMUNICATION	Live Lecture	4
C3531 - THE 1031 TAX EXCHANGE	Live Lecture	4
C3588 - THE EAGLE POLICY	Live Lecture	3
C3787 - THE SHORT SALE TRANSACTION	Live Lecture	4
C3484 - TITLE AND ESCROW INSIDER INNOVATIONS	Live Lecture	3.5
C2288 - WHAT YOUR TITLE CO CUSTOMER SERVICE CAN DO FOR YOU	Live Lecture	3

S1442 FISHER'S LANDING REAL ESTATE SCHOOL (06/04/2003)
916 SE 164TH AVENUE SUITE
VANCOUVER, WA 98683
(360) 944-2121

Admin: DON RELYEA

COURSES	Delivery Method	Clock Hours
C2781 - UNDERSTANDING & MARKETING NEW HOMES	Live Lecture	7.5
C2818 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S1381 FOSTER PEPPER & SHEFELMAN (03/23/2003)
 1111 THIRD AVE STE 3400
 SEATTLE, WA 98101
 (206) 447-4400

Admin: GARY E FLUHRER

COURSES	Delivery Method	Clock Hours
C1517 - ANNUAL REAL ESTATE & LAND USE UPDATE FOR CORPORATE	Live Lecture	3.5

S1474 GARY MANN REAL ESTATE SCHOOL (02/21/2003)
 324 W BROADWAY
 MOSES LAKE, WA 98837
 (509) 765-3463

Admin: NEIL DAN ADAIR

COURSES	Delivery Method	Clock Hours
C3226 - WA REAL ESTATE FUNDAMENTALS	Live Lecture	60

S1503 GATEWAY REAL ESTATE SCHOOL (12/16/2004)
 850 39TH AVENUE SW
 PUYALLUP, WA 98373
 (253) 848-4556

Admin: PAMELA K WOLFE

COURSES	Delivery Method	Clock Hours
C3786 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60

S0280 GENESIS SEMINARS INC (06/21/2004)
 5013 PACIFIC HWY E #13-0
 FIFE, WA 98424
 (253) 922-6337

Admin: JAMES D PETRELLI

COURSES	Delivery Method	Clock Hours
C2399 - EFFECTIVE ADVERTISING	Live Lecture	4
C2347 - GET THE LISTING	Live Lecture	7.5
C2723 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C3397 - LAWS AND THE FINANCING OF REAL ESTATE	Live Lecture	7.5
C2344 - LISTING AND SELLING CONDOMINIUMS	Live Lecture	7.5
C2360 - MARKETING YOURSELF	Live Lecture	7.5
C2382 - OVERVIEW OF PROP MGMT, COMC'L LEASING, & ENV CON	Live Lecture	4
C2121 - PROFESSIONAL PRESENTATIONS	Live Lecture	27
C3437 - RE CONVEYANCES, ESCROW, & LANDLORD TENANT ACT	Live Lecture	7.5
C2372 - RE PURCHASE & SALE AGREEMENT & PRESENTING OFFERS	Live Lecture	3.5
C2358 - REAL ESTATE BROKERAGE AND RESPONSIBILITIES	Live Lecture	7.5
C2907 - REAL ESTATE LAW	Live Lecture	30
C3502 - REAL ESTATE LAWS & REGULATIONS	Live Lecture	7.5
C2362 - REAL ESTATE LISTINGS AND PRICING PROPERTIES	Live Lecture	7.5
C3401 - REAL PROPERTY - ESTATES AND RIGHTS	Live Lecture	7.5
C2739 - THE RESIDENTIAL EXCL RIGHT TO SELL LISTING AGREEMENT	Live Lecture	5
C2719 - THE RESIDENTIAL PURCHASE & SALE AGREEMENT	Live Lecture	7.5
C2122 - UNDERSTANDING THE LOAN PROCESS	Live Lecture	7.5
C1979 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C2080 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30
C2348 - WORKING WITH BUYERS	Live Lecture	7.5

S1487 GIANT LION/REALSEMINARS, INC (02/19/2004)
 PO BOX 1383
 OCEAN SHORES, WA 98569
 (360) 289-4755

Admin: PATRICIA BOYD

COURSES	Delivery Method	Clock Hours
C3536 - REAL FINANCE: THE KEY TO LISTING & SELLING RE	Live Lecture	30

S0248 HANDRIS REAL ESTATE ACADEMY (11/21/2004)
 5500 NE 109TH CT SUITE E
 VANCOUVER, WA 98682
 (360) 695-9292

Admin: TERESA HANDRIS

COURSES	Delivery Method	Clock Hours
C3792 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C3792 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60

S1478 HIGH PERFORMANCE DEVELOPMENT (05/15/2003)
 7052 47TH AVENUE W
 MUKILTEO, WA 98275
 (425) 344-1515

Admin: RANDOLPH L MILLER

COURSES	Delivery Method	Clock Hours
C3345 - LIFESTYLE DESIGN	Live Lecture	30

S1146 HOMESTREET SCHOOL OF MORTGAGE FINANCE (01/13/2005)
 2000 TWO UNION SQUARE
 601 UNION STREET
 SEATTLE, WA 98101
 (206) 389-6290

Admin: LAURA UNRUH

COURSES	Delivery Method	Clock Hours
C0080 - FUNDAMENTALS OF REAL ESTATE FINANCE	Live Lecture	7.5
C2378 - INTRODUCTION TO REMODELING AND RENOVATION LENDING	Live Lecture	4
C3382 - RESOURCES FOR FIRST TIME HOME BUYERS	Live Lecture	3.5

S1377 IBA REAL ESTATE SCHOOL (06/09/2004)
 101 LAKE STREET SO
 KIRKLAND, WA 98033
 (425) 822-1241

Admin: DOUGLAS W DAVIS

COURSES	Delivery Method	Clock Hours
C1969 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S1036 INSTITUTE OF REAL ESTATE MANAGEMENT (11/02/2003)
 430 N MICHIGAN AVE 7TH FLR
 CHICAGO, IL 60611-4090
 (312) 329-6043

Admin: CHRIS HUNTLEY

COURSES	Delivery Method	Clock Hours
C0908 - 800-ETHICS FOR THE REAL ESTATE MANAGER	Live Lecture	5
C2492 - ASM 604-MEASURING PERFORMANCE OF REAL ESTATE ASSET	Live Lecture	15
C2491 - ASM603-FINANCING & VALUATION METHODS FOR RE ASSETS	Live Lecture	13.5
C2493 - ASM605-APPLYING INVESTMENT CRITERIA TO RE ASSET DEC	Live Lecture	8
C2473 - BDM 401-USING CLIENT EXPECTATIONS...	Live Lecture	7

C2476 - BDM 601-BUSINESS DEVELOPMENT STRATEGIES...	Live Lecture	7
C2873 - BDM 602-WRITING & USING PROPERTY MANAGEMENT PLANS	Live Lecture	14
C2474 - FIN 201-BASIC BUDGETING & ACCOUNTING FOR RE MGRS	Live Lecture	14
C2475 - FIN 402-UNDERSTANDING FINANCIAL CALCULATIONS...	Live Lecture	14
C2487 - HRS 603-LEADERSHIP FOR TODAY'S REAL ESTATE MANAGER	Live Lecture	7
C2486 - HRS402-DEVELOPING HUMAN RESOURCE STRAT FOR RE MGRS	Live Lecture	13
C2488 - LRM 201-DO'S & DON'TS OF FAIR HOUSING PRACTICES	Live Lecture	7
C2489 - LRM 402-RISK MGMT: PROTECTING PEOPLE, PROP, & PROF	Live Lecture	7.5
C2477 - MKL 201-BASIC MARKETING & LEASING FOR RE MGRS	Live Lecture	13.5
C2478 - MKL 402-MKTG & LEASING STRAT FOR MULTIFAMILY PROP	Live Lecture	7.5
C2479 - MKL 403-MKTG & LEASING STRAT FOR OFFICE BUILDINGS	Live Lecture	7.5
C2472 - MNT201-MANAGING REAL ESTATE MAINTENANCE OPERATIONS	Live Lecture	14

S1348 INSTITUTE OF REAL ESTATE SUCCESS (11/10/2002)
3801 150TH AVENUE SE
BELLEVUE, WA 98006
(425) 865-8247

Admin: KENNETH L SCHWARZ

COURSES	Delivery Method	Clock Hours
C2799 - PROPERTY-FIRST LOOK TO FINAL DECISION	Live Lecture	7
C2107 - ULTIMATE C.M.A.'S	Live Lecture	7.5

S1037 INT'L RIGHT OF WAY ASSOCIATION (04/08/2003)
19750 SOUTH VERMONT AVE SUITE 220
TORRANCE, CA 90502-1144
(310) 538-0233

Admin: GENE JACKSON

COURSES	Delivery Method	Clock Hours
C3682 - 207-PRACTICAL NEGOTIATIONS FOR US FED FUNDED LAND	Live Lecture	16
C2948 - 400-PRINCIPLES OF REAL ESTATE APPRAISAL	Live Lecture	16
C0794 - 401-APPRAISAL OF PARTIAL ACQUISITIONS	Live Lecture	40
C2412 - 403-EASEMENT VALUATION	Live Lecture	8
C2801 - 406-NAT'L UNIFORM STAND OF PROF APPR PRACT (USPAP)	Live Lecture	15
C2980 - 501-RELOCATION ASSISTANCE	Live Lecture	24
C0798 - 700-INTRODUCTION TO PROPERTY MANAGEMENT	Live Lecture	16
C2351 - 801- LAND TITLES	Live Lecture	16
C2413 - 802-LEGAL ASPECTS OF EASEMENTS	Live Lecture	8
C3301 - 900-PRINCIPLES OF REAL ESTATE ENGINEERING	Live Lecture	16
C0792 - 901-ENGINEERING PLAN DEVELOPMENT & APPLICATION	Live Lecture	8
C0762 - 902-PROPERTY DESCRIPTION	Live Lecture	8

S1458 INVESTMENT PROPERTY EXCHANGE SERVICES (05/02/2004)
900 SW 5TH AVE MEZZANINE
PORTLAND, OR 97204
(503) 223-3911

Admin: TOIJA J BEUTLER

COURSES	Delivery Method	Clock Hours
C3532 - ADVANCED EXCHANGE ISSUES AND RECENT DEVELOPMENTS	Live Lecture	3
C3038 - BASIC & ADVANCED ISSUES OF 1031 TAX DEFERRED EXCH	Live Lecture	3
C3275 - TAX DEFERRED EXCHANGES: BASIC & ADVANCED ISSUES	Live Lecture	4
C3675 - TAX PLANNING FOR SMALL BUS & SELF EMPLOYED IND	Live Lecture	3
C3517 - WHAT EVERY AGENT NEEDS TO KNOW...	Live Lecture	3

S1331 ISLAND TITLE COMPANY (04/13/2003)
3310 COMMERCIAL SUITE #101
PO BOX 1228
ANACORTES, WA 98221
(360) 293-4664

Admin: MARY MANSFIELD

COURSES	Delivery Method	Clock Hours
C2286 - BOUNDARY LINES AND TITLE INSURANCE	Live Lecture	4

C2333 - LOCAL LAND USE CONTROLS AND YOU	Live Lecture	4
C1478 - REAL ESTATE AGENT'S GUIDE TO A TITLE COMMITMENT	Live Lecture	4
C2272 - TITLE PLANT, TITLE SEARCH AND TITLE COVERAGES	Live Lecture	4
C2385 - WATER AND THE WESTERN WASHINGTON RE AGENT	Live Lecture	4
C2290 - WHAT THEY SIGN AT CLOSING	Live Lecture	4
C2468 - WHO HAS TO SIGN?	Live Lecture	4
C3080 - WHO HAS TO SIGN? (7.5)	Live Lecture	7.5

S1039 JOHN L SCOTT INSTITUTE OF REAL ESTATE (09/01/2004)
13218 NE 20TH STREET
BELLEVUE, WA 98005
(425) 746-6232

Admin: BOPHA TOUCH

COURSES	Delivery Method	Clock Hours
C2120 - "HITS"-HIGH IMPACT TRAINING SYSTEMS	Live Lecture	30
C3444 - ANNUAL AGENT BUSINESS PLAN	Live Lecture	3
C2102 - COUNSELING THE BUYER	Live Lecture	6
C3625 - DYNAMIC DIFFERENTIATION	Live Lecture	15
C0795 - LAND ANALYSIS	Live Lecture	7.5
C0596 - LEGAL ASPECTS OF NEW CONSTRUCTION	Live Lecture	7.5
C2734 - LISTING CONTRACTS & PRICING THE PROPERTY	Live Lecture	7.5
C2103 - LISTING PRESENTATION	Live Lecture	6
C2123 - NEGOTIATING/PLANNING	Live Lecture	6
C3383 - ONSITE SALES	Live Lecture	7.5
C2101 - OPEN HOUSE/CUSTOMER SERVICE	Live Lecture	6
C2100 - PROSPECTING	Live Lecture	6
C1687 - PURCHASE & SALE AGREEMENTS & ADDENDA	Live Lecture	7.5
C2874 - QUALIFYING THE BUYER & THE SETTLEMENT PROCESS	Live Lecture	7.5
C2224 - RE BROKERAGE RELATIONSHIPS, RIGHTS & RESPON.	Live Lecture	7.5
C3209 - SCHEDULE C FROM A TO Z FOR REAL ESTATE	Live Lecture	3
C3212 - SUSPICIOUS MINDS: BE A HOUND DOG...	Live Lecture	3
C0142 - THE BUILDING PROCESS	Live Lecture	15
C1685 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30
C3267 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S0257 JOHN L SCOTT PUYALLUP/CANYON ROAD (05/09/2003)
12815 CANYON RD EAST STE
PUYALLUP, WA 98373
(253) 536-5600

Admin: ANGELO SCALICI

COURSES	Delivery Method	Clock Hours
C1712 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1040 JOHN L SCOTT SCHOOL OF REAL ESTATE (04/11/2003)
20632 108TH AVENUE SE
KENT, WA 98031
(253) 852-9200

Admin: JIM WILLNER

COURSES	Delivery Method	Clock Hours
C3285 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1485 LARRYCHRISTENSEN.COM A REAL ESTATE SCHOOL (12/18/2003)
PO BOX 3743
KENT, WA 98032
(253) 852-3470

Admin: LARRY CHRISTENSEN

COURSES	Delivery Method	Clock Hours
C0006CORE0203 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3

C3510 - DISSECTING THE CONTINGENCY	Live Lecture	3.5
C3584 - PROCURING CAUSE	Live Lecture	4
C3550 - REAL ESTATE AGENCY	Live Lecture	3
C3512 - REAL ESTATE ETHICS	Live Lecture	7.5

S1109 LAW SEMINARS INTERNATIONAL (03/19/2003)
800 5TH AVENUE SUITE #101
SEATTLE, WA 98104
(206) 567-4490

Admin: HITA JOHNSON

COURSES	Delivery Method	Clock Hours
C3418 - 13TH ANNUAL ADV CONF ON COMRCL RE LEASES	Live Lecture	16
C0768 - ADVANCED CONFERENCE ON RE PURCHASE & SALES	Live Lecture	16
C3372 - ADVANCED REMEDIES IN REAL ESTATE WORKSHOP	Live Lecture	8.5
C3603 - CLEAN WATER AND STORMWATER	Live Lecture	15.5
C2586 - EMINENT DOMAIN	Live Lecture	14
C1837 - GOVERNMENT TAKINGS	Live Lecture	13.5
C2294 - GROWTH MANAGEMENT ACT	Live Lecture	16.5
C3408 - HABITAT IN THE PACIFIC NORTHWEST	Live Lecture	13.5
C3369 - MODEL TOXICS CONTROL ACT	Live Lecture	13
C3347 - POWER SUPPLY IN THE PACIFIC NORTHWEST	Live Lecture	9.5
C3746 - REGULATIONS AND REQUIREMENTS IN WETLANDS	Live Lecture	13.5
C3007 - WASHINGTON LAND USE LAW	Live Lecture	14.5
C0979 - WASHINGTON WATER LAW	Live Lecture	16
C3432 - WETLANDS IN WASHINGTON	Live Lecture	15

S1086 LEXINGTON.NET INC (01/08/2004)
PO BOX 906 NEWMAN LK WA
7500 ROOSEVELT WAY NE
SEATTLE, WA 98115
(800) 774-1170

Admin: ERIC SCHRAM

COURSES	Delivery Method	Clock Hours
C1872 - BUSINESS MANAGEMENT	Interactive Audio	30
C2315 - FAIR HOUSING	Interactive Audio	3
C2315 - FAIR HOUSING	Internet-based Instruction	3
C2331 - FUNDAMENTALS OF INVESTMENT REAL ESTATE	Internet-based Instruction	4
C2331 - FUNDAMENTALS OF INVESTMENT REAL ESTATE	Interactive Audio	4
C2340 - FUNDAMENTALS OF RE EXCHANGES	Interactive Audio	3
C2316 - HOW TO DETERMINE THE VALUE OF RENTAL PROPERTY	Interactive Audio	4
C2339 - NEGOTIATING IN THE BEST INTEREST OF YOUR CLIENT	Interactive Audio	3
C0153 - REAL ESTATE BROKERAGE MANAGEMENT	Interactive Audio	30
C3516 - REAL ESTATE FINANCE	Internet-based Instruction	30
C0155 - REAL ESTATE LAW	Internet-based Instruction	30
C0155 - REAL ESTATE LAW	Interactive Audio	30
C3515 - REAL ESTATE PRINCIPLES	Internet-based Instruction	30
C2144 - TENANT LANDLORD LAW	Internet-based Instruction	7.5
C2144 - TENANT LANDLORD LAW	Interactive Audio	7.5
C2197 - WA RESIDENTIAL REAL ESTATE PRACTICES	Interactive Audio	30
C2197 - WA RESIDENTIAL REAL ESTATE PRACTICES	Internet-based Instruction	30
C1648 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C1648 - WASHINGTON REAL ESTATE FUNDAMENTALS	Interactive Audio	60

S1044 LINCOLN GRADUATE CENTER (10/12/2004)
303 W CYPRESS
SAN ANTONIO, TX 78212
(800) 521-5333

Admin: DEBORAH J DEANE

COURSES	Delivery Method	Clock Hours
C0157 - #660 WRITING THE NARRATIVE APPRAISAL REPORT	Live Lecture	15
C1092 - #663 PRINCIPLES OF APPRAISAL REVIEW	Live Lecture	15

C1093 - #193 REAL ESTATE ENVIRONMENTAL SCREENING	Live Lecture	7
C1356 - #196 RESIDENTIAL ENVIRONMENTAL SCREENING	Live Lecture	7
C2074 - #504 PRINCIPLES OF PROPERTY INSPECTION	Live Lecture	20
C0159 - #627 PRINCIPLES OF REAL ESTATE APPRAISAL	Live Lecture	15
C0160 - #636 PRACTICE OF REAL ESTATE APPRAISAL	Live Lecture	15
C1096 - #669 MANUFACTURED HOUSING APPRAISAL	Live Lecture	15
C1094 - #693 ENVIRONMENTAL SITE ASSESSMENT	Live Lecture	15
C3002 - #772 NATIONAL USPAP COURSE	Live Lecture	15
C2998 - 680-PRINCIPLES OF BUSINESS APPRAISAL	Live Lecture	15

S1161 LOCKE-ON.COM (02/21/2004)
 PO BOX 44
 1962 SUMNER DRIVE
 OAK HARBOR, WA 98277
 (360) 675-2940

Admin: WAYNE J LOCKE

COURSES	Delivery Method	Clock Hours
C1112 - SELLING THE FINANCE OPTIONS NOT THE HOME	Live Lecture	7.5

S1422 LORMAN BUSINESS CENTER, INC. (10/18/2003)
 PO BOX 509
 2510 ALPINE ROAD
 EAU CLAIRE, WI 54703
 (715) 833-3940

Admin: KARI J CAMPBELL

COURSES	Delivery Method	Clock Hours
C3799 - EMINENT DOMAIN IN WASHINGTON	Live Lecture	7
C3756 - ISSUES AFFECTING BROWNFIELDS DEVELOPMENT PROJECTS	Live Lecture	8
C3277 - LANDLORD AND TENANT LAW IN WASHINGTON	Live Lecture	7
C3587 - LIKE KIND REAL ESTATE EXCHANGES	Live Lecture	8
C3422 - REAL PROPERTY SECURITY INSTRUMENTS IN WASHINGTON	Live Lecture	7
C3590 - SOLVING WATER INTRUSION & MOLD PROBLEMS	Live Lecture	7
C3293 - SOLVING WATER INTRUSION & MOLD PROBLEMS IN WA	Live Lecture	7
C3595 - WASHINGTON LANDLORD AND TENANT LAW	Live Lecture	8
C3314 - WASHINGTON LANDLORD AND TENANT LAW	Live Lecture	7

S1486 LYNNE CADY WHITE INC (02/06/2004)
 6614 DAYTON AVE N
 SEATTLE, WA 98103
 (206) 781-4466

Admin: LYNNE CADY WHITE

COURSES	Delivery Method	Clock Hours
C3564 - BASIC FENG SHUI	Live Lecture	3
C3540 - FENG SHUI SOLUTIONS FOR REAL ESTATE	Live Lecture	6

S1482 MARKETING STRATEGIES PROFESSIONAL (08/16/2003)
 1201 CORNWALL SUITE 104
 BELLINGHAM, WA 98225
 (360) 734-9976

Admin: ALAN ELZEA

COURSES	Delivery Method	Clock Hours
C3391 - SMARTER STRATEGIES AND SIMPLER SYSTEMS	Live Lecture	7.5
C3407 - WHAT SELLERS WANT	Live Lecture	7.5
C3378 - WINNING MORE REFERRALS & REPEAT BUSINESS	Live Lecture	7.5

S1277 MASTER BUILDERS ASSN OF KING & SNO. (02/14/2003)
2155 112TH AVE NE #100
BELLEVUE, WA 98004
(425) 451-7920

Admin: CATHY WAIDELICH

COURSES	Delivery Method	Clock Hours
C2861 - CERTIFIED NEW HOME SALES PROFESSIONAL	Live Lecture	30
C1115 - IRM II-MARKETING STRATEGIES PLANS AND BUDGETS	Live Lecture	15
C1114 - IRM I-UNDERSTANDING TODAY'S HOUSING MARKETS	Live Lecture	15
C1117 - IRM IV-THE CHALLENGE OF NEW HOME SALES MANAGEMENT	Live Lecture	15

S1452 MCKISSOCK APPRAISAL SCHOOL (01/18/2004)
1211 PENNSYLVANIA AVE E
PO BOX 1673
WARREN, PA 16365
(800) 328-2008

Admin: RICHARD MCKISSOCK

COURSES	Delivery Method	Clock Hours
C3525 - APPRAISER LIABILITY	Live Lecture	8
C3524 - CURRENT ISSUES IN APPRAISING	Live Lecture	4
C3795 - DOES MY REPORT COMPLY WITH USPAP	Live Lecture	8
C3530 - REAL ESTATE DAMAGES: ASSESSMENT & TESTIMONY	Live Lecture	8
C3371 - REAL ESTATE FRAUD & THE APPRAISER'S ROLE	Live Lecture	8
C3621 - REAL ESTATE REGULATIONS AND THE APPRAISER	Live Lecture	8
C3796 - RESIDENTIAL CONSTRUCTION	Live Lecture	8
C3363 - THE APPRAISER AS EXPERT WITNESS	Live Lecture	8
C3364 - UNIFORM STANDARDS OF PROFESSIONAL APPRAISAL PRACT	Live Lecture	16
C3361 - VACANT LAND APPRAISAL	Live Lecture	8

S1497 MICHAEL CLIFTON ASSOCIATES, LLC (09/04/2004)
29638 179TH PL SE
KENT, WA 98042
(253) 638-9992

Admin: MICHAEL CLIFTON/JOSEPH SANFORD

COURSES	Delivery Method	Clock Hours
C3714 - PEOPLE SAVVY-MANAGING RISK ON THE PEOPLE SIDE...	Live Lecture	16

S1444 MIKE JOHNSON COURSES (08/12/2003)
11515 SE WESTGATE WAY
CLACKAMAS, OR 97015-7717
(503) 709-2255

Admin: MIKE JOHNSON

COURSES	Delivery Method	Clock Hours
C2870 - FLIGHT TO SUCCESS	Live Lecture	30
C2932 - MEGA-PRODUCER CRAM SHEET	Live Lecture	3

S1447 MORTGAGE LEARNING (02/25/2004)
15403 202ND AVENUE SE
RENTON, WA 98059
(425) 271-9799

Admin: CLAUDIA LYNNE GULIT

COURSES	Delivery Method	Clock Hours
C2937 - CONVENTIONAL LOAN FINANCING	Live Lecture	30

S1052 MULTI SCHOOL OF REAL ESTATE (02/09/2003)
 1326 SOUTH CENTRAL
 KENT, WA 98032
 (253) 852-2063

Admin: JAKK ROBERSON

COURSES	Delivery Method	Clock Hours
C1722 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1053 MYKUT REAL ESTATE SCHOOL (09/11/2004)
 3717 196TH STREET SW #205
 LYNNWOOD, WA 98036
 (800) 605-6645
 Admin: DARRYL BRADSHAW

COURSES	Delivery Method	Clock Hours
C0696 - 1031 EXCHANGE	Live Lecture	30
C3506 - BROKERAGE MANAGEMENT	Correspondence	30
C1727 - BUSINESS MANAGEMENT	Live Lecture	30
C3771 - BUYER REPRESENTATION IN REAL ESTATE	Computer Based Training	6
C3771 - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C3629 - COMPLEX APPRAISAL-COST APPROACH	Live Lecture	3.5
C3622 - COMPLEX APPRAISAL-INCOME APPROACH	Live Lecture	4
C3698S - COMPUTAUGHT ADA & FAIR HOUSING	Internet-based Instruction	3
C3698S - COMPUTAUGHT ADA & FAIR HOUSING	CD-ROM	3
C3699S - COMPUTAUGHT BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C3699S - COMPUTAUGHT BASIC REAL ESTATE FINANCE	CD-ROM	6
C3697S - COMPUTAUGHT CONSENSUAL DUAL AGENCY	Internet-based Instruction	3
C3697S - COMPUTAUGHT CONSENSUAL DUAL AGENCY	CD-ROM	3
C3696S - COMPUTAUGHT METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C3696S - COMPUTAUGHT METHODS OF RESIDENTIAL FINANCE	CD-ROM	6
C3695S - COMPUTAUGHT NAR CODE OF ETHICS	Internet-based Instruction	3
C3695S - COMPUTAUGHT NAR CODE OF ETHICS	CD-ROM	3
C3694S - COMPUTAUGHT PRICING PROPERTY TO SELL	CD-ROM	6
C3694S - COMPUTAUGHT PRICING PROPERTY TO SELL	Internet-based Instruction	6
C3693S - COMPUTAUGHT REAL ESTATE MATH	Internet-based Instruction	3
C3693S - COMPUTAUGHT REAL ESTATE MATH	CD-ROM	3
C3700S - COMPUTAUGHT REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C3700S - COMPUTAUGHT REAL ESTATE OFFICE MANAGEMENT	CD-ROM	6
C3701S - COMPUTAUGHT TAX ADVANTAGES OF HOME OWNERSHIP	CD-ROM	6
C3701S - COMPUTAUGHT TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C3692S - COMPUTAUGHT TAX FREE EXCHANGES	CD-ROM	3
C3692S - COMPUTAUGHT TAX FREE EXCHANGES	Internet-based Instruction	3
C3101 - CONSTRUCTION TECNOLOGY	Live Lecture	8
C3058 - DISCOUNTED CASH FLOW	Live Lecture	15
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3659S - FAIR HOUSING	Computer Based Training	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C1560 - INVESTMENT ANALYSIS-DCF	Live Lecture	7.5
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3628 - IT'S ALL ABOUT PROFIT	Live Lecture	7.5
C1542 - LAWS IMPACTING REAL ESTATE - BEYOND THE BASICS I	Live Lecture	7.5
C1543 - LAWS IMPACTING REAL ESTATE - BEYOND THE BASICS II	Live Lecture	7.5
C1544 - LAWS IMPACTING REAL ESTATE - BEYOND THE BASICS III	Live Lecture	7.5
C1545 - LAWS IMPACTING REAL ESTATE - BEYOND THE BASICS IV	Live Lecture	7.5
C1535 - LAWS IMPACTING REAL ESTATE-BEYOND THE BASICS	Live Lecture	30
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6

C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C0192 - REAL ESTATE BROKERAGE MANAGEMENT	Live Lecture	30
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C2529 - REAL ESTATE INVESTMENT-EVALUATION TOOLS	Live Lecture	7.5
C2528 - REAL ESTATE INVESTMENT-MARKET & INCOME	Live Lecture	7.5
C2530 - REAL ESTATE INVESTMENT-PRICE VS. VALUE	Live Lecture	7.5
C0191 - REAL ESTATE LAW	Live Lecture	30
C3102 - RECOGNIZING & EVALUATING STRUCTURAL PROBLEMS	Live Lecture	8
C0195 - RESIDENTIAL APPRAISAL	Live Lecture	30
C1495 - RESIDENTIAL PROPERTY MANAGEMENT	Live Lecture	30
C3661S - RISK MANAGEMENT	Computer Based Training	6
C2367 - SELLING SKILLS FOR THE 21ST CENTURY	Live Lecture	30
C2902 - UNIFORM STANDARDS OF PROF APPRASIAL PRACTICE	Live Lecture	15
C3150 - WA REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C1665 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C3505 - WASHINGTON REAL ESTATE PRACTICES	Correspondence	30
C1827 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30
C1568 - WHAT'S IT WORTH?	Live Lecture	30

S1465 NATIONAL ASSOCIATION OF REALTORS (08/30/2002)
430 N MICHIGAN AVENUE
CHICAGO, IL 60611
(312) 329-8886
Admin: CONSTANCE M LEAHY

COURSES	Delivery Method	Clock Hours
C3348 - THE CODE OF ETHICS:YOUR PROMISE OF PROFESSIONALISM	Live Lecture	3

S1358 NATIONAL BUSINESS INSTITUTE (06/06/2003)
PO BOX 3067
EAU CLAIRE, WI 54702
(715) 835-8525
Admin: LYNND K PETERSON

COURSES	Delivery Method	Clock Hours
C3415 - ADVANCED PRINCIPLES OF TITLE INSURANCE IN WA	Live Lecture	7
C3604 - DRAFTING AND NEGOTIATING WA COMRC'L RE LEASES	Live Lecture	7
C3355 - EFFECTIVE RESIDENTIAL PROPERTY MANAGEMENT	Live Lecture	3
C3611 - ENVIRONMENTAL ISSUES IN WA RE & BUS TRANSACTIONS	Live Lecture	7
C3568 - EVICTIONS AND LANDLORD/TENANT LAW IN WASHINGTON	Live Lecture	7
C3722 - FUNDAMENTALS OF WATER LAW IN WASHINGTON...	Live Lecture	7
C3379 - KEYS TO SUCCESS IN A RE TRANSACTION IN WASHINGTON	Live Lecture	7
C3718 - LAND USE LAW UPDATE IN WASHINGTON	Live Lecture	7
C3793 - LEGAL ASPECTS OF CONDO & HOMEOWNERS'S ASSN IN WA	Live Lecture	7
C3791 - MASTERING RE TITLES AND TITLE INSURANCE IN WA	Live Lecture	7
C3749 - MECHANICS' LIEN LAW AND STRATEGIES IN WASHINGTON	Live Lecture	7
C3457 - REAL ESTATE LEGAL ASPECTS IN WASHINGTON	Live Lecture	7
C3417 - RESIDENTIAL AND COMMERCIAL EVICTIONS IN WA	Live Lecture	7
C3336 - ROAD & ACCESS LAW IN WA: HOW TO RESEARCH & RESOLVE	Live Lecture	7
C3762 - THE ESSENTIALS OF OFFICE AND RETAIL LEASES IN WA	Live Lecture	7
C3605 - WA REAL ESTATE TITLE LAW: PROBLEMS & SOLUTIONS	Live Lecture	7

S1054 NAT'L ASSOC OF INDEPENDENT FEE APPRAISERS (05/19/2004)
7501 MURDOCH AVENUE
ST LOUIS, MO 63119-2899
(314) 781-6688

Admin: MARGARET SULLIVAN

COURSES	Delivery Method	Clock Hours
C3601 - 1.1 PRINCIPLES OF RESIDENTIAL RE APPRAISING	Live Lecture	30
C2093 - 1.3B MOBILE/MANUFACTURED HOME REVIEW	Live Lecture	4
C3289 - 1.6 TESTING HIGHEST & BEST USE	Live Lecture	8
C3602 - 2.0B FINANCIAL ANALYSIS OF INCOME PROP. REVIEW	Live Lecture	8

C3600 - 4.1 MARSHALL & SWIFT RESIDENTIAL COST MANUAL	Live Lecture	8
C2089 - 4.4 RELOCATION REPORT WRITING	Live Lecture	15
C3283 - 4.7B PREPARING YOUR LISTING FOR FHA FINANCING	Live Lecture	4
C0617 - 5.0 PROFESSIONAL STANDARDS OF PRACTICE	Live Lecture	15
C3218 - 5.0A STANDARDS REVIEW	Live Lecture	8
C3288 - 5.2 FAIR LENDING REQ:THE EFFECT OF RE APPRAISAL...	Live Lecture	7
C3279 - 99.1a FRAUD, FLIP AND THE FBI	Live Lecture	4

S1414 NORTH COUNTY REAL ESTATE SCHOOL (04/03/2003)
210 WEST 5TH AVENUE
ARLINGTON, WA 98223
(360) 403-1610

Admin: ROY POTTER

COURSES	Delivery Method	Clock Hours
C2174 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1136 NORTH PUGET SOUND REAL ESTATE SCHOOL (03/14/2003)
525 E COLLEGE WAY SUITE J
MOUNT VERNON, WA 98273
(360) 416-4902

Admin: MARY SCOLLARD

COURSES	Delivery Method	Clock Hours
C1807 - WA REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1460 NORTH SHORE REAL ESTATE SCHOOL (05/16/2004)
16556 22ND AVENUE NE
SHORELINE, WA 98155
(206) 947-1101

Admin: JAMES L VANCE

COURSES	Delivery Method	Clock Hours
C3081 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C3320 - RE MATH:USING THE QUALIFIER PLUS IIx CALCULATOR...	Live Lecture	3
C3585 - SECRETS OF ALTERNATIVE FINANCING: YOUR PLAN B...	Live Lecture	3
C3385 - THE MORTGAGE SIDE OF A REAL ESTATE TRANSACTION	Live Lecture	3
C3274 - UNIFORM RESIDENTIAL LOAN APPLICATION: FORM 1003	Live Lecture	7.5
C3713 - WHAT'S IN A HOUSE? THROUGH THE EYES OF A HOME INSP	Live Lecture	3

S1074 NORTHWEST REAL ESTATE INSTITUTE (12/09/2003)
8818 HIGHLAND AVENUE SW
LAKEWOOD, WA 98499
(253) 582-3522

Admin: KAREN R TURNER

COURSES	Delivery Method	Clock Hours
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3659S - FAIR HOUSING	Computer Based Training	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3511 - TAX INFORMATION FOR SOLE PROPRIETOR	Live Lecture	3.5
C3542 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60

C1871 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30
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S1202	NORTHWEST SCHOOL OF REAL ESTATE 3021 NE 130TH STREET SEATTLE, WA 98125 (206) 365-1702	(06/21/2003)
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Admin: KATHLEEN MACPHERSON

COURSES	Delivery Method	Clock Hours
C2112S - AGENCY RELATIONSHIPS	Interactive Audio	4
C2109S - EVALUATING & PRICING PROPERTY	Interactive Audio	5
C2805 - INTRODUCTION TO ESCROW	Live Lecture	3
C2806 - INTRODUCTION TO TITLE INSURANCE	Live Lecture	3
C2111S - LISTING AGREEMENTS	Interactive Audio	5
C2110S - PURCHASE & SALE AGREEMENTS	Interactive Audio	6
C0543S - REAL ESTATE APPRAISAL	Interactive Audio	30
C0784S - TAX CONCEPTS FOR HOMEOWNERS	Interactive Audio	5
C2245 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60
C3208 - WASHINGTON REAL ESTATE LAW	Interactive Audio	30
C2243 - WASHINGTON REAL ESTATE PRACTICES	Interactive Audio	30

S1417	OLD REPUBLIC TITLE EDUCATION CENTER 4114 198TH STREET SW SUITE LYNNWOOD, WA 98036 (425) 776-1970	(12/13/2003)
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Admin: JENNIFER SWITLIK

COURSES	Delivery Method	Clock Hours
C2970 - 1031 ADVANCED	Live Lecture	3
C2971 - 1031 BASICS	Live Lecture	3
C2954 - INTRO TO ESCROW: WHAT DO YOU MEAN WE DIDN'T CLOSE?	Live Lecture	3
C2578 - INTRODUCTION TO TITLE INSURANCE	Live Lecture	3
C3310 - REFERRAL MARKETING	Live Lecture	3

S1057	OLYMPIA SCHOOL OF REAL ESTATE 2312 PACIFIC AVE STE A OLYMPIA, WA 98501 (360) 943-7839	(09/01/2004)
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Admin: CONNIE NICHOLAS

COURSES	Delivery Method	Clock Hours
C1757 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1312	OLYMPIC EDUCATION SERVICES RE SCHOOL 11050 5TH AVE NE SUITE #104 SEATTLE, WA 98125 (206) 440-3060	(04/07/2003)
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Admin: JAE S PARK

COURSES	Delivery Method	Clock Hours
C1191 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1205	OLYMPUS REAL ESTATE SCHOOL 701 SLEATER-KINNEY RD SE LACEY, WA 98503 (360) 459-2380	(07/08/2003)
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Admin: JOHN M HANSON

COURSES	Delivery Method	Clock Hours
C2432 - REAL ESTATE LAW	Live Lecture	30
C2871 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60
C1756 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C1639 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S1456 ONE SOURCE (04/17/2004)
 3560 BRIDGEPORT WAY W
 UNIVERSITY PLACE, WA 98466
 (253) 534-4200

Admin: CHARLES F HAWKINS

COURSES	Delivery Method	Clock Hours
C3046 - BUYER REPRESENTATION	Live Lecture	3.5
C3042 - EFFECTIVE CONSUMER ADVERTISING	Live Lecture	3.5
C3044 - HOSTING DAZZLING OPEN HOUSES	Live Lecture	3.5
C3593 - LEGAL DEVELOPMENTS-2002 @ REVIEW OF THE AGENCY...	Live Lecture	3.5
C3259 - MIXING REAL ESTATE WITH BUSINESS	Live Lecture	3.5
C3037 - PRICE THAT PROPERTY TO SELL	Live Lecture	3.5
C3043 - PROSPECTING FOR GOLD	Live Lecture	7
C3047 - SUPPORT YOUR SELLERS-TELL THE WORLD ABOUT...	Live Lecture	3.5
C3225 - THE CLOSING PROCESS	Live Lecture	3.5
C3045 - TOP PRODUCER CMA	Live Lecture	3.5
C3419 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60

S1071 PACIFIC LEGAL SEMINARS (10/05/2004)
 5648 BEACH DRIVE SW
 SEATTLE, WA 98136
 (206) 933-9247

Admin: LAWRENCE B LINVILLE

COURSES	Delivery Method	Clock Hours
C2575 - CONSTRUCTION CONTRACTS LAW	Live Lecture	3
C0396 - CONSTRUCTION LAWS 2002	Live Lecture	7
C2576 - CONTRUCTION LIEN LAWS	Live Lecture	4

S1471 PACIFIC NORTHWEST TITLE SCHOOL OF REAL (12/29/2002)
 215 COLUMBIA STREET
 SEATTLE, WA 98104
 (206) 622-1040

Admin: JENNIFER RILEY

COURSES	Delivery Method	Clock Hours
C3299 - THE TECHNOLOGY MAZE	Live Lecture	3

S1407 PENINSULA REAL ESTATE SCHOOL (02/05/2003)
 3888 NW RANDALL WAY STE
 PO BOX 1010
 SILVERDALE, WA 98383
 (360) 613-9697

Admin: KEN LEMAY

COURSES	Delivery Method	Clock Hours
C2138 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1416 POWER SEMINARS (04/10/2003)
 PO BOX 220
 KALAMA, WA 98625
 (360) 225-5253

Admin: HARRIS GOTTLIEB

COURSES	Delivery Method	Clock Hours
C2210 - ALL ABOUT APPRAISING FOR THE NON-APPRAISER	Live Lecture	15

S1480 PRO PERFORMER (07/11/2003)
 2654 GREY FOX DRIVE
 SUTHERLIN, OR 97479
 (800) 361-6848

Admin: JIM REMLEY

COURSES	Delivery Method	Clock Hours
C3353 - (ABR) ACCREDITED BUYER REPRESENTATIVE	Live Lecture	14
C3613 - E-BUYER	Live Lecture	7
C3672 - NATURAL NEGOTIATOR	Live Lecture	3.5

S1450 PROFESSIONAL CENTER FOR CONTINUING (05/04/2004)
 3906 S 74TH STREET
 TACOMA, WA 98409
 (253) 383-1200

Admin: EDWARD M MCFERRAN

COURSES	Delivery Method	Clock Hours
C3753 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C3503 - WASHINGTON RESIDENTIAL REAL ESTATE PRACTICES	Live Lecture	30

S1353 PROFESSIONAL DIRECTION INC (03/23/2003)
 10701 128TH AVENUE NE
 KIRKLAND, WA 98033
 (425) 822-7203

Admin: NATALIE DANIELSON

COURSES	Delivery Method	Clock Hours
C3331 - BRING YOUR PRESENTATIONS TO LIFE	Live Lecture	3
C1660 - BUILD OR REMODEL - START RIGHT FOR A GREAT FINISH	Live Lecture	7.5
C3794 - BUILDING A FINANCIAL FUTURE	Live Lecture	3
C3573 - CLOSING CHALLENGES	Live Lecture	3
C3306 - CONNECTED CONSUMERS	Live Lecture &	3
C3250 - CONSUMER RIGHTS	Live Lecture &	5
C2020 - CONTRACTING & CONSULTING WITH BUYERS	Live Lecture	3
C2512 - CONVEYING CONDOS	Live Lecture	3
C3324 - CREATING AN EFFECTIVE WEBSITE	Live Lecture	3
C2999 - CREDIT REPORTS	Live Lecture	3
C0001CORE0203 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture &	3
C2733 - DANGEROUS DOZEN	Live Lecture &	5
C3581 - EARNEST MONEY AND ESCROW	Correspondence	5
C1526 - ESCROW ESSENTIALS	Live Lecture	3
C1444 - FARM AND REAP REWARDS	Live Lecture	3
C1587 - INDOOR AIR QUALITY	Live Lecture	3
C1192 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C1194 - INSURING INTERESTS: UNDERSTANDING TITLE INSURANCE	Live Lecture	5
C3316 - INTERNET BASICS	Live Lecture	3
C3599 - L.U.S.T. IN THE BACKYARD	Live Lecture	3
C3789 - LEARN FROM THE LAWYERS	Live Lecture	3
C1394 - LISTINGS THAT SELL	Live Lecture	7.5
C3586 - MOLD IN A HOME	Live Lecture	3
C1240 - MORTGAGE MAZE	Live Lecture	5
C3281 - POWERFUL PROPERTY FLYERS AND POSTCARDS	Live Lecture	3
C3394 - PRICE SELLS PROPERTIES	Internet-based Instruction	3
C1199 - QUALIFYING FOR A MORTGAGE LOAN	Live Lecture &	5
C3222 - QUALIFYING SELF-EMPLOYED BORROWERS	Live Lecture	3
C1541 - REACH OUT AND TAKE THIS A.R.M.	Live Lecture	3
C1559 - RESIDENTIAL REAL ESTATE APPRAISAL	Live Lecture	7.5
C3440 - ROADWAYS, RAILS AND REAL ESTATE	Live Lecture	3
C3597 - SIGNING LISTING AGREEMENTS	Correspondence	5
C2268 - THE KEY TO BUYERS	Live Lecture &	7.5
C3304 - THEY GOT CAUGHT	Live Lecture	3

COURSES	Delivery Method	Clock Hours
C3657S - AGENCY PLUS	Correspondence	4
C2112 - AGENCY RELATIONSHIPS	Interactive Audio	4
C3224 - BUSINESS MANAGEMENT	Interactive Audio	30
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Correspondence	4
C3763 - COMMERCIAL REAL ESTATE-FINANCE	Correspondence	8
C3767 - COMMERCIAL REAL ESTATE-LISTING PROPERTIES	Correspondence	4
C3765 - COMMERCIAL REAL ESTATE-MORTGAGE SERVICING	Correspondence	6
C3772 - COMMERCIAL REAL ESTATE-SMART MARKETING PRACTICES	Correspondence	4
C3764 - COMMERCIAL REAL ESTATE-UNDERSTANDING INVESTMENTS	Correspondence	4
C3768 - COMMERCIAL REAL ESTATE-UNDERWRITING	Correspondence	6
C3769 - CONSTRUCTION LENDING	Correspondence	4
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3735S - DIVERSITY AND DOING BUSINESS	Correspondence	4
C3733S - ENVIRONMENTAL CONSIDERATIONS IN REAL ESTATE	Correspondence	4
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Correspondence	4
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3739S - ETHICS AND REAL ESTATE	Correspondence	4
C2109 - EVALUATING & PRICING PROPERTY	Interactive Audio	5
C3734S - FAIR HOUSING	Correspondence	4
C3659S - FAIR HOUSING	Computer Based Training	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Correspondence	4
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C2111 - LISTING AGREEMENTS	Interactive Audio	5
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Correspondence	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C2110 - PURCHASE & SALE AGREEMENTS	Interactive Audio	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Correspondence	4
C0543 - REAL ESTATE APPRAISAL	Interactive Audio	30
C3223 - REAL ESTATE BROKERAGE MANAGEMENT	Interactive Audio	30
C0259 - REAL ESTATE FINANCE	Interactive Audio	30
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3736S - REAL ESTATE FINANCE TODAY	Correspondence	4
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C1771 - REAL ESTATE PRINCIPLES	Interactive Audio	30
C2113 - RESIDENTIAL FINANCING & THE CLOSING PROCESS	Interactive Audio	9
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3732S - RISK MANAGEMENT	Correspondence	4
C0784 - TAX CONCEPTS FOR HOMEOWNERS	Interactive Audio	5
C3479 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60
C1620 - WASHINGTON REAL ESTATE FUNDAMENTALS	Interactive Audio	60
C0262 - WASHINGTON REAL ESTATE LAW	Interactive Audio	30
C3427 - WASHINGTON REAL ESTATE PRACTICES	CD-ROM	30

S1430 PRUDENTIAL NORTHWEST PROPERTIES INSTITUTE (10/30/2004)
 105 W MAIN STREET SUITE
 BATTLE GROUND, WA 98604
 (360) 687-4942

Admin: DIAN LANE

COURSES	Delivery Method	Clock Hours
C2502 - WA REAL ESTATE FUNDAMENTALS	Interactive Audio	60

S1476 QUICK START REAL ESTATE SCHOOL (04/05/2003)
 1222 N 185TH STREET SUITE
 SHORELINE, WA 98133
 (206) 542-2171

Admin: JANE FAVOR

COURSES	Delivery Method	Clock Hours
C3657S - AGENCY PLUS	Correspondence	4
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Correspondence	4
C3409 - CREATING A SUCCESSFUL PERSONAL RE MARKETING SYSTEM	Live Lecture	30
C3735S - DIVERSITY AND DOING BUSINESS	Correspondence	4
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3733S - ENVIRONMENTAL CONSIDERATIONS IN REAL ESTATE	Correspondence	4
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Correspondence	4
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3739S - ETHICS AND REAL ESTATE	Correspondence	4
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3078S - ETHICS IN REAL ESTATE	Correspondence	7.5
C3659S - FAIR HOUSING	Computer Based Training	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3734S - FAIR HOUSING	Correspondence	4
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3669 - HOW TO BE A REALLY GOOD REAL ESTATE AGENT	Live Lecture	3
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Correspondence	4
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Correspondence	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Correspondence	4
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3736S - REAL ESTATE FINANCE TODAY	Correspondence	4
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3732S - RISK MANAGEMENT	Correspondence	4
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3266 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60

S1291 RE ADVANCED LEARNING & TRAINING INST (10/01/2004)
PO BOX 4384
FEDERAL WAY, WA 98063
(206) 718-2715

Admin: BYRON K HILLER

COURSES	Delivery Method	Clock Hours
C3594 - 2002 CURRENT TRENDS AND ISSUES	Live Lecture	3
C3303 - CURRENT LEGAL ISSUES AND PRINCIPLES	Live Lecture	3
C0078 - FASTSTART	Live Lecture	30
C2395 - TECHNICAL SKILLS:UNDERSTANDING PURCHASE & SALE AGR	Live Lecture	6.5
C1893 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S1413 RE/MAX SATELLITE NETWORK (10/27/2003)
8390 E CRESCENT PARKWAY
GREENWOOD VILLAGE, CO 80111
(303) 796-3890

Admin: KEITH KATTE

COURSES	Delivery Method	Clock Hours
C3609 - HERE COMES THE JUDGE...THERE GOES YOUR COMMISSION	Satellite Television	3
C3399 - HOW TO WORK WITH REAL ESTATE INVESTORS	Satellite Television	3
C3751 - NAR CODE OF ETHICS TRAINING	Satellite Television	3

S1489 RE/MAX, EQUITY GROUP REAL ESTATE SCHOOL (03/05/2004)
7700 NE GREENWOOD DRIVE
VANCOUVER, WA 98662
(360) 882-6000

Admin: VONITA G SNOW

COURSES	Delivery Method	Clock Hours
C3744 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60

S1411 REAL EDUCATION SEMINARS (08/02/2003)
17204 HILLCREST TERRACE SW
SEATTLE, WA 98166
(206) 915-3742

Admin: ERIC D AASNESS

COURSES	Delivery Method	Clock Hours
C2186 - AN INTRODUCTION TO MORTGAGE FINANCE	Live Lecture	7.5
C2187 - CONVENTIONAL MORTGAGE FINANCING	Live Lecture	7.5
C2202 - FINANCIAL INCOME PROPERTIES	Live Lecture	7.5
C2199 - FINANCING FIRST-TIME HOMEBUYERS	Live Lecture	7.5
C2188 - GOVERNMENT LOAN PROGRAMS	Live Lecture	7.5
C2195 - MORTGAGE FINANCE	Live Lecture	30
C2189 - SETTLEMENT STATEMENTS & OTHER FINANCING ISSUES	Live Lecture	7.5

S1441 REAL ESTATE AWARENESS SEMINARS (04/14/2003)
59B WHITEROCK ROAD
OKANOGAN, WA 98840
(509) 422-1234

Admin: KATHY E POWER

COURSES	Delivery Method	Clock Hours
C3657S - AGENCY PLUS	Live Lecture &	4
C3428 - BROKERAGE MANAGEMENT	Live Lecture &	30
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture &	4
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6

C3735S - DIVERSITY AND DOING BUSINESS	Live Lecture &	4
C3733S - ENVIRONMENTAL CONSIDERATIONS IN REAL ESTATE	Live Lecture &	4
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture &	4
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3739S - ETHICS AND REAL ESTATE	Live Lecture &	4
C3078S - ETHICS IN REAL ESTATE	Live Lecture &	7.5
C3734S - FAIR HOUSING	Live Lecture &	4
C3659S - FAIR HOUSING	Computer Based Training	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture &	4
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture &	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Live Lecture &	4
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3736S - REAL ESTATE FINANCE TODAY	Live Lecture &	4
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3732S - RISK MANAGEMENT	Live Lecture &	4
C3077 - WA REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C3357 - WASHINGTON AGENCY LAW	Live Lecture	15
C3339 - WASHINGTON REAL ESTATE PRACTICES	Correspondence	30
C2783 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S1491 REAL ESTATE EDUCATION CONNECTION (03/19/2004)
15 SOUTH GRADY WAY #120
RENTON, WA 98055
(425) 255-7575

Admin: MARCI BRENNAN

COURSES	Delivery Method	Clock Hours
C3583 - RESULTS IN 30 DAYS	Live Lecture	3.5
C3761 - TITLE INSURANCE: AS EASY AS SCHEDULE A., B., C.	Live Lecture	3.5

S1322 REAL ESTATE LAW SCHOOL (09/11/2003)
127 BELLEVUE WAY SE SUITE
BELLEVUE, WA 98004
(425) 637-1200

Admin: MARK E HODGES

COURSES	Delivery Method	Clock Hours
C1118 - CREATIVE FINANCING STRATEGIES	Live Lecture	7.5
C1641 - REAL ESTATE LAW UPDATE: AGENTS AS ADVOCATES	Live Lecture	7.5
C1387 - STRUCTURING 1031 TAX-DEFERRED EXCH ...A WORKSHOP	Live Lecture	7.5
C1435 - STRUCTURING 1031 TAX-DEFERRED EXCHANGES OF INV.	Live Lecture	3
C3421 - THE LEGAL ISSUES SERIES-DARE TO DISCLOSE...	Live Lecture	3

S1464 REAL ESTATE WEBSCHOOL (08/18/2004)
1395 S MARIETTA PRKWY
SUITE #107
MARIETTA, GA 30067
(800) 532-7649

Admin: ROBERT L COLLINS, Ph.D.

COURSES	Delivery Method	Clock Hours
C3698 - COMPUTAUGHT ADA & FAIR HOUSING	Internet-based Instruction	3
C3698 - COMPUTAUGHT ADA & FAIR HOUSING	CD-ROM	3
C3699 - COMPUTAUGHT BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C3699 - COMPUTAUGHT BASIC REAL ESTATE FINANCE	CD-ROM	6
C3697 - COMPUTAUGHT CONSENSUAL DUAL AGENCY	Internet-based Instruction	3
C3697 - COMPUTAUGHT CONSENSUAL DUAL AGENCY	CD-ROM	3

C3696 - COMPUTAUGHT METHODS OF RESIDENTIAL FINANCE	CD-ROM	6
C3696 - COMPUTAUGHT METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C3695 - COMPUTAUGHT NAR CODE OF ETHICS	Internet-based Instruction	3
C3695 - COMPUTAUGHT NAR CODE OF ETHICS	CD-ROM	3
C3694 - COMPUTAUGHT PRICING PROPERTY TO SELL	CD-ROM	6
C3694 - COMPUTAUGHT PRICING PROPERTY TO SELL	Internet-based Instruction	6
C3693 - COMPUTAUGHT REAL ESTATE MATH	Internet-based Instruction	3
C3693 - COMPUTAUGHT REAL ESTATE MATH	CD-ROM	3
C3700 - COMPUTAUGHT REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C3700 - COMPUTAUGHT REAL ESTATE OFFICE MANAGEMENT	CD-ROM	6
C3701 - COMPUTAUGHT TAX ADVANTAGES OF HOME OWNERSHIP	CD-ROM	6
C3701 - COMPUTAUGHT TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C3692 - COMPUTAUGHT TAX FREE EXCHANGES	Internet-based Instruction	3
C3692 - COMPUTAUGHT TAX FREE EXCHANGES	CD-ROM	3

S1335 RED APPLE REAL ESTATE SEMINARS (01/31/2004)
12627 NEWMAN LAKE DR E
NEWMAN LAKE, WA 99025
(509) 226-0318

Admin: GARY WISBEN

COURSES	Delivery Method	Clock Hours
C1145 - EMBRACEABLE A.R.M.s	Live Lecture	7.5

S1123 RED CARPET SCHOOL OF REAL ESTATE (03/14/2003)
7500 ROOSEVELT WAY NE
SEATTLE, WA 98115
(206) 523-5080

Admin: WILL BELMORE

COURSES	Delivery Method	Clock Hours
C2042 - BROKERAGE MANAGEMENT	Interactive Audio	30
C2041 - BUSINESS MANAGEMENT	Interactive Audio	30
C3183 - REAL ESTATE LAW	Interactive Audio	30
C2144S - TENANT LANDLORD LAW	Interactive Audio	7.5
C2043 - WASHINGTON REAL ESTATE FUNDAMENTALS	Interactive Audio	60
C2230 - WASHINGTON REAL ESTATE PRACTICES	Interactive Audio	30

S1076 ROCKWELL INSTITUTE (09/01/2004)
13218 NE 20TH STREET
BELLEVUE, WA 98005
(425) 747-7272

Admin: BOPHA TOUCH

COURSES	Delivery Method	Clock Hours
C1702 - "IT'S CLOSING TIME" - ESCROW LAW AND PRACTICES	Live Lecture	7.5
C2831 - BACK TO BASICS- LICENSE LAW	CD-ROM	6
C1854 - BUSINESS MANAGEMENT	Live Lecture	30
C1790 - DON'T GET BULDOZED -ENVIRONMENTAL CONCERNS IN RE	Live Lecture	7.5
C2266 - DON'T GO BUY APPEARANCES-HOME INSPECTION	Live Lecture	7.5
C1810 - DON'T HAVE YOUR DAY IN COURT-RISK REDUCTION	Live Lecture	7.5
C3307 - ESCROW AGENT REGISTRATION ACT	Internet-based Instruction	4
C3200 - ESCROWING TRANSACTION IN WASHINGTON	Internet-based Instruction	30
C2231 - FAIR PLAY	Live Lecture	7.5
C3638 - FASTSTART	Live Lecture	30
C2253 - GETTING TO YES	Live Lecture	7.5
C2232 - HOW TO LIST FSBOs IN A HOT MARKET	Live Lecture	7.5
IDW#2 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C3710 - LEGAL UPDATE	Live Lecture	6
C2420 - LET'S TALK ABOUT TITLE	Live Lecture	7.5
C3514 - MATHEMATICS OF SELLING REAL ESTATE	Internet-based Instruction	7.5
C2222 - ON THE UP AND UP	Live Lecture	7.5
C0296 - PROPERTY MANAGEMENT	Live Lecture	30

C1791 - REAL ESTATE BROKERAGE MANAGEMENT	Live Lecture	30
C3754 - REAL ESTATE CONSTRUCTION, OWNERSHIP, & INVESTMENT	Internet-based Instruction	3
C2834 - REAL ESTATE FINANCE	CD-ROM	6
C0291 - REAL ESTATE LAW	Live Lecture	30
C2833 - REAL ESTATE MATH	CD-ROM	3
C3308 - REAL PROPERTY OWNERSHIP	Internet-based Instruction	6
C3309 - REAL PROPERTY TRANSFERS	Internet-based Instruction	6
C1905 - RESIDENTIAL APPRAISAL: CONFRONTING ENVIRONMENTAL..	CD-ROM	5
C3327 - SETTLEMENT STATEMENT PROBLEMS: CASE STUDIES	Internet-based Instruction	7
C1652 - TAX DEFERRED REAL ESTATE EXCHANGES: IRC 1031	Live Lecture	7.5
C3326 - THE CLOSING PROCESS & SETTLEMENT STATEMENTS	Internet-based Instruction	7
C1761 - TURN DIRT INTO PAY DIRT	Live Lecture	7.5
C1689 - WA REAL ESTATE FUNDAMENTALS	CD-ROM	60
C1524 - WA REAL ESTATE PRINCIPLES	CD-ROM	30
C3513 - WASHINGTON LICENSE LAW	Internet-based Instruction	7.5
C3488 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C1651 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C2027 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30
C3563 - WASHINGTON REAL ESTATE PRINCIPLES	Internet-based Instruction	30
C2267 - WHAT'S HOT, WHAT'S NOT - LEGAL UPDATE	Live Lecture	7.5
C2261 - WHO DO YOU REPRESENT?	Live Lecture	7.5

S1394 ROGER BUTCHER RE MARKETING SEMINARS (07/05/2003)
10461 OLD PLACERVILLE RD
SACRAMENTO, CA 95827
(916) 852-9124

Admin: ROGER BUTCHER

COURSES	Delivery Method	Clock Hours
C3359 - PROVEN MARKETING SYSTEM TO BUILD REFERRALS	Live Lecture	3

S1080 SEATTLE SCHOOL OF REAL ESTATE (09/01/2004)
25230 104TH AVENUE SE
KENT, WA 98030
(253) 859-7440

Admin: TOM L JACOBS

COURSES	Delivery Method	Clock Hours
C2151 - AGENCY RELATIONSHIPS	Live Lecture	3.5
C2112S - AGENCY RELATIONSHIPS	Interactive Audio	4
C3389 - BUSINESS PLANNING	Live Lecture	3.5
C3741 - BUYER REPRESENTATION	Computer Based Training	6
C3079 - DISSECTING THE CONTINGENCY	Live Lecture	3.5
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3056 - ESCROW: PIECES OF THE PUZZLE	Live Lecture	3
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C2109S - EVALUATING & PRICING PROPERTY	Interactive Audio	5
C3025 - EVERYTHING YOU ALWAYS WANTED TO KNOW ABOUT 1031 EX	Live Lecture	3
C3659S - FAIR HOUSING	Computer Based Training	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3343 - FRIENDLY PERSUASION	Live Lecture	3
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3750 - LEAD GENERATION & PROSPECTING STRATEGIES...	Live Lecture	3
C2111S - LISTING AGREEMENTS	Interactive Audio	5
C3342 - POWER PLANNING	Live Lecture	3
C2152 - PRICING RESIDENTIAL PROPERTIES	Live Lecture	4

C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3571 - PROSPECTING FOR RESULTS	Live Lecture	5
C3358 - PSYCHOLOGY OF SELLING	Live Lecture	4
C2110S - PURCHASE & SALE AGREEMENTS	Interactive Audio	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C0543S - REAL ESTATE APPRAISAL	Interactive Audio	30
C2725 - REAL ESTATE ETHICS	Live Lecture	7.5
C3433 - REAL ESTATE ETHICS	Live Lecture	3
C0259S - REAL ESTATE FINANCE	Interactive Audio	30
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C1993 - RESIDENTIAL FINANCE	Live Lecture	7.5
C1991 - RESIDENTIAL LISTING AGREEMENTS	Live Lecture	7.5
C1961 - RESIDENTIAL PURCHASE AND SALE AGREEMENTS	Live Lecture	7.5
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C1474 - THE OPEN HOUSE	Live Lecture	3
C2251 - THE TRANSACTION FILE	Live Lecture	3
C3430 - TITLE: BEHIND THE SCENES	Live Lecture	4
C3770 - TODAY'S BABY BOOMERS	Live Lecture	4
C3298 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C2968 - WASHINGTON REAL ESTATE LAW	Interactive Audio	30
C3356 - WASHINGTON REAL ESTATE LAW	Live Lecture	30
C1694 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S1488 SERVICEMASTER OF SEATTLE (02/21/2004)
1600 132ND AVENUE NE
BELLEVUE, WA 98005
(425) 637-9770

Admin: LARRY MATLIN

COURSES	Delivery Method	Clock Hours
C3575 - MOLD & MILDEW MITIGATION	Live Lecture	4

S1302 SOCIETY OF INDUSTRIAL & OFFICE REALTORS (03/29/2003)
700 11TH ST NW STE 510
WASHINGTON, DC 20001-4507
(202) 737-1150

Admin: ROBERT HAMMOND

COURSES	Delivery Method	Clock Hours
C3504 - 2001 SIOR FALL PROFESSIONAL CONFERENCE	Live Lecture	9.5
C3269 - 2001 SIOR SPRING CONVENTION	Live Lecture	9
C3721 - 2002 SIOR FALL PROFESSIONAL CONFERENCE	Live Lecture	8
C3559 - 2002 SIOR SPRING CONVENTION	Live Lecture	6
C2438 - CRITICAL COMPONENTS OF COMMERCIAL BROKERAGE	Live Lecture	24
C2125 - EXPANDING THE SCOPE OF COMMERCIAL BROKERAGE	Live Lecture	13

S0289 SOUTHWEST WA SCHOOL OF REAL ESTATE (12/26/2002)
PO BOX 1010 98666-1010 (mail)
1514 BROADWAY SUITE 102
VANCOUVER, WA 98663
(360) 695-5980

Admin: VALERIE BRITT-KALBERG

COURSES	Delivery Method	Clock Hours
C3258 - BABY BOOMERS FROM WOODSTOCK TO WALLSTREET	Live Lecture	7.5
C3574 - CUSTOMERS FOR LIFE	Live Lecture	7
C3552 - HERE COMES THE JUDGE...THERE GOES YOUR COMMISSION	Live Lecture	7
C3553 - LIFE AFTER EXPENSES	Live Lecture	7

C3557 - RAPID FIRE MARKETING	Live Lecture	7.5
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S1081	SPOKANE ASSOCIATION OF REALTORS N 1924 ASH STREET SPOKANE, WA 99205 (509) 326-9222	(12/07/2004)
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Admin: ROBERT M HIGGINS

COURSES	Delivery Method	Clock Hours
C3036 - ALTERNATIVE CONSTRUCTION METHODS	Live Lecture	4
C2287 - COMMERCIAL SALE AGREEMENTS & LEASE PROPOSALS	Live Lecture	7.5
C3580 - CREATING A SUCCESSFUL BUSINESS PLAN...	Live Lecture	4
C2162 - ENVIRONMENTAL CONCERNS IN REAL ESTATE TRANSACTION	Live Lecture	4
C3626 - FENG SHUI 101-FOR THOSE WHO CAN'T PRONOUNCE...	Live Lecture	4
C1909 - HOME INSPECTION: RED FLAGS IDENTIFICATION & ...	Live Lecture	7.5
C2072 - INTRODUCTION TO AND LIVING THE CODE OF ETHICS	Live Lecture	7.5
C3255 - METH LABS	Live Lecture	3
C2179 - PURCHASE AND SALE AGREEMENT	Live Lecture	7.5
C3528 - REAL ESTATE MARKET FORUM 2002	Live Lecture	3
C3221 - REALTORS CODE OF ETHICS	Live Lecture	3
C2905 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S1410	STARKER SERVICES, INC. 20 SO SANTA CRUZ AVE #300 LOS GATOS, CA 95030 (800) 332-1031	(02/21/2003)
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Admin: WILLIAM TOWNSEND

COURSES	Delivery Method	Clock Hours
C2178 - 1031 TAX DEFERRED REAL ESTATE EXCHANGES	Live Lecture	3

S1467	STEWART TITLE SCHOOL OF REAL ESTATE 18000 INTERNATIONAL BLVD #510 SEATAC, WA 98188 (206) 770-8700	(10/11/2004)
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Admin: TERESA DOPPS/CRISTIAN E ANDERSON

COURSES	Delivery Method	Clock Hours
C3551 - HOW TO GET THERE FROM HERE	Live Lecture	5
C3518 - RED FLAGS/READING A TITLE REPORT	Live Lecture	4

S1425	SUCCESS SEMINARS 7832 N LA CANADA DRIVE TUCSON, AZ 85704 (520) 297-0607	(12/28/2003)
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Admin: DENNIS CREPS

COURSES	Delivery Method	Clock Hours
C2391 - HOW TO WRITE RE ADS THAT WORK & COMPLY W/ REG Z	Live Lecture	3

S1412	SUNRISE REAL ESTATE SCHOOL 318 39TH AVENUE SW SUITE A PUYALLUP, WA 98373 (253) 848-3551	(05/18/2003)
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Admin: DONALD D MILLER

COURSES	Delivery Method	Clock Hours
C2166 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

S1349 TAPE ED
21818 66TH AVENUE WEST
MOUNTLAKE TERRACE, WA 98043
(425) 775-2313

(04/10/2003)

Admin: DONALD M GORMAN

COURSES	Delivery Method	Clock Hours
C3455 - AGENCY	Internet-based Instruction	3
C2112S - AGENCY RELATIONSHIPS	Interactive Audio	4
C3452 - ASSET MANAGEMENT	Internet-based Instruction	3
C2790 - BROKERAGE MANAGEMENT	Interactive Audio	30
C3446 - BUILDING A REAL ESTATE PRACTICE	Internet-based Instruction	30
C3431 - BUSINESS AND RISK MANAGEMENT	Internet-based Instruction	7.5
C2789 - BUSINESS MANAGEMENT	Interactive Audio	30
C3460 - CODE OF ETHICS	Internet-based Instruction	3
C3011S - CODE OF ETHICS UPDATE	Live Lecture &	3
C3442 - CREATING A PROFITABLE BUSINESS	Internet-based Instruction	7.5
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3453 - ENVIRONMENTAL HAZARDS	Internet-based Instruction	3
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C2109S - EVALUATING & PRICING PROPERTY	Interactive Audio	5
C3659S - FAIR HOUSING	Internet-based Instruction	6
C2315S - FAIR HOUSING	Interactive Audio	3
C3435 - FAIR HOUSING	Internet-based Instruction	3
C3659S - FAIR HOUSING	Computer Based Training	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C2331S - FUNDAMENTALS OF INVESTMENT REAL ESTATE	Interactive Audio	4
C2340S - FUNDAMENTALS OF RE EXCHANGES	Interactive Audio	3
C2316S - HOW TO DETERMINE THE VALUE OF RENTAL PROPERTY	Interactive Audio	4
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C2111S - LISTING AGREEMENTS	Interactive Audio	5
C2339S - NEGOTIATING IN THE BEST INTEREST OF YOUR CLIENT	Interactive Audio	3
C3434 - PRICING TO FINANCING PROPERTIES	Internet-based Instruction	7.5
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C2110S - PURCHASE & SALE AGREEMENTS	Interactive Audio	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C0543S - REAL ESTATE APPRAISAL	Interactive Audio	30
C3667 - REAL ESTATE APPRAISAL	Interactive Audio	30
C0259S - REAL ESTATE FINANCE	Interactive Audio	30
C3748 - REAL ESTATE FINANCE	Interactive Audio	30
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3461 - REAL ESTATE FINANCING	Internet-based Instruction	3
C1771S - REAL ESTATE PRINCIPLES	Interactive Audio	30
C2113S - RESIDENTIAL FINANCING & THE CLOSING PROCESS	Interactive Audio	9
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C0784S - TAX CONCEPTS FOR HOMEOWNERS	Interactive Audio	5
C3454 - TRUST FUND HANDLING	Internet-based Instruction	3
C1865 - WA REAL ESTATE FUNDAMENTALS	Interactive Audio	60
C3321 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C2850 - WASHINGTON REAL ESTATE FUNDAMENTALS	Interactive Audio	60
C3797 - WASHINGTON REAL ESTATE LAW	Interactive Audio	30

C2961 - WASHINGTON REAL ESTATE LAW	Interactive Audio	30
C3782 - WASHINGTON REAL ESTATE PRACTICES	Interactive Audio	30
C2118 - WASHINGTON REAL ESTATE PRACTICES	Interactive Audio	30
C3449 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30
C3445 - WATER PROOFING THE DEAL	Internet-based Instruction	7.5

S1438 THE HOME INSPECTION SCHOOL (02/22/2003)
2128 NW 199TH
SEATTLE, WA 98177
(800) 995-4063

Admin: BRUCE H HOWE

COURSES	Delivery Method	Clock Hours
C2745 - HOME INSPECTIONS FOR AGENTS	Live Lecture	3.5

S1462 THE LONES GROUP (07/12/2004)
821 W PACIFICVIEW DRIVE
BELLINGHAM, WA 98226
(360) 527-3329

Admin: DENISE LONES

COURSES	Delivery Method	Clock Hours
C3487 - BUSINESS LEADERSHIP-THE BOOT CAMP WAY (FULL DAY)	Live Lecture	7.5
C3490 - BUSINESS LEADERSHIP-THE BOOT CAMP WAY (HALF DAY)	Live Lecture	3.5
C3755 - HOW TO BUILD WEALTH WITH REAL ESTATE INVESTMENTS	Live Lecture	7.5
C3489 - MAKING MONEY WITH TECHNOLOGY (FULL DAY)	Live Lecture	7.5
C3486 - MAKING MONEY WITH TECHNOLOGY (HALF DAY)	Live Lecture	3.5

S1453 THE SEMINAR GROUP (05/09/2004)
PO BOX 523
VASHON, WA 98070
(206) 463-4400

Admin: ELLEN RICE

COURSES	Delivery Method	Clock Hours
C3623 - 9TH ANNUAL WASHINGTON CONSTRUCTION LAW	Live Lecture	12
C3284 - ADVANCED COMMERCIAL LEASES	Live Lecture	11
C3606 - BROWNFIELDS & SUPERFUND REFORM	Live Lecture	11
C3631 - REAL ESTATE DEVELOPMENT INCENTIVES	Live Lecture	6

S1426 THE STILL GROUP (02/25/2004)
PO BOX 99129
10028 DEKOVEN DRIVE SW
TACOMA, WA 98499-0129
(888) 262-0219

Admin: JOSEPH STILL

COURSES	Delivery Method	Clock Hours
C3691 - THE INVESTMENT REAL ESTATE WORKSHOP	Live Lecture	15

S1461 THEREALESTATESCHOOL.NET (08/09/2004)
16430 NE 50TH STREET
REDMOND, WA 98052
(425) 882-1127

Admin: MARK J BORNSTEIN

COURSES	Delivery Method	Clock Hours
C3657S - AGENCY PLUS	Live Lecture &	4
C3541 - BUILDING A REAL ESTATE PRACTICE	Internet-based Instruction	30
C3519 - BUSINESS & RISK MANAGEMENT	Internet-based Instruction	7.5
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Correspondence	4

C3698S - COMPUTAUGHT ADA & FAIR HOUSING	Internet-based Instruction	3
C3699S - COMPUTAUGHT BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C3697S - COMPUTAUGHT CONSENSUAL DUAL AGENCY	Internet-based Instruction	3
C3696S - COMPUTAUGHT METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C3695S - COMPUTAUGHT NAR CODE OF ETHICS	Internet-based Instruction	3
C3694S - COMPUTAUGHT PRICING PROPERTY TO SELL	Internet-based Instruction	6
C3693S - COMPUTAUGHT REAL ESTATE MATH	Internet-based Instruction	3
C3700S - COMPUTAUGHT REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C3701S - COMPUTAUGHT TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C3692S - COMPUTAUGHT TAX FREE EXCHANGES	Internet-based Instruction	3
C3520 - CREATING A PROFITABLE BUSINESS	Internet-based Instruction	7.5
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3735S - DIVERSITY AND DOING BUSINESS	Correspondence	4
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Correspondence	4
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3739S - ETHICS AND REAL ESTATE	Correspondence	4
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3659S - FAIR HOUSING	Computer Based Training	6
C3734S - FAIR HOUSING	Correspondence	4
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Correspondence	4
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3234 - NEW HOME SALES - BASIC TRAINING	Live Lecture	15
C3290 - POWER SELLING & CREATIVE MARKETING STRATEGIES...	Live Lecture &	7.5
C3522 - PRICING TO FINANCING PROPERTIES	Internet-based Instruction	7.5
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture &	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Live Lecture &	4
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3736S - REAL ESTATE FINANCE TODAY	Correspondence	4
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3732S - RISK MANAGEMENT	Correspondence	4
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3677 - SALES COACHING-COMPELLING QUESTIONS/EFFECTIVE SALE	Live Lecture	4
C3523 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30
C3521 - WATER PROOFING THE DEAL	Internet-based Instruction	7.5

S1034 TOMLINSON BLACK REAL ESTATE SCHOOL (09/01/2004)
1400 NORTHWOOD CENTER
COEUR D' ALENE, ID 83814
(800) 735-2388

Admin: JAMES A CAROLLO

COURSES	Delivery Method	Clock Hours
C3420 - AGENT INTERNET ADMINISTRATION I	Live Lecture	3
C3480 - AN AGENT'S GUIDE TO AGENCY	Live Lecture	7.5
C3535 - AVOIDING REALTOR ROAD KILL	Live Lecture	3
C3698S - COMPUTAUGHT ADA & FAIR HOUSING	Internet-based Instruction	3
C3699S - COMPUTAUGHT BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C3697S - COMPUTAUGHT CONSENSUAL DUAL AGENCY	Internet-based Instruction	3
C3696S - COMPUTAUGHT METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C3695S - COMPUTAUGHT NAR CODE OF ETHICS	Internet-based Instruction	3

C3694S - COMPUTAUGHT PRICING PROPERTY TO SELL	Internet-based Instruction	6
C3693S - COMPUTAUGHT REAL ESTATE MATH	Internet-based Instruction	3
C3700S - COMPUTAUGHT REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C3701S - COMPUTAUGHT TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C3692S - COMPUTAUGHT TAX FREE EXCHANGES	Internet-based Instruction	3
C3429 - CRACKING THE CODE	Live Lecture	4
C3443 - CURRENT CHALLENGES IN THE COMMERCIAL RE ARENA	Live Lecture	7.5
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3254 - HOW TO MARKET EFFECTIVELY USING TECHNOLOGY	Live Lecture	3
C3239 - HOW TO NEGOTIATE IN TOUGH SITUATIONS	Live Lecture	3
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3464 - MS OUTLOOK, YOUR CONTACT MANAGER	Live Lecture	3.5
C3527 - NINJA SELLING	Live Lecture	7
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3533 - RAW LAND TO FINISHED PRODUCT	Live Lecture	7.5
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3481 - RISK REDUCTION: AN INTRODUCTION	Live Lecture	7.5
C3539 - THE MECHANICS & METHODOLOGY TO LIST THE BUYER	Live Lecture	3
C3238 - TOP TECHNIQUES FOR CONVERTING BUYERS TO SALES	Live Lecture	3
C1723 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60
C3071 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S1481 TRAINING AND BROKER SERVICES (TABS) (08/08/2003)
3720 FOXGLOVE LANE
FALLBROOK, CA 92028
(760) 723-9090

Admin: CARMEN LOSTETTER

COURSES	Delivery Method	Clock Hours
C3390 - A LICENSEE'S GUIDE TO RISK MANAGEMENT	Live Lecture &	3
C3390 - A LICENSEE'S GUIDE TO RISK MANAGEMENT	Live Lecture &	3

S1268 TRANSNATION TITLE INS CO/PUGET SND REGION (01/26/2003)
1200 6TH AVENUE SUITE 100
SEATTLE, WA 98101-3146
(206) 628-3540

Admin: LOUISE B CONDON

COURSES	Delivery Method	Clock Hours
C2729 - HOW TO AVOID POTENTIAL ESCROW CLOSING PROBLEMS	Live Lecture	3
C2579 - TITLE INSURANCE FOR AGENTS	Live Lecture	6
C3027 - TITLE INSURANCE SEMINAR ON REAL ESTATE	Live Lecture	3
C2869 - TITLE INSURANCE THEORY	Live Lecture	3
C2766 - UNDERSTANDING SELLER FINANCED RE TRANSACTIONS	Live Lecture	7.5

S1498 TRI SEMINARS INC (09/04/2004)
13200 EXECUTIVE PARK
GERMANTOWN, MD 20874
(301) 972-3600
Admin: KAREN E VISSARI

COURSES	Delivery Method	Clock Hours
C3709 - TAX STRATEGIES FOR BUSINESS PROFESSIONALS	Live Lecture	7.5

S1472 UNIVERSITY.COM INC (01/24/2003)
 5937 DARWIN COURST STE 109
 CARLSBAD, CA 92008
 (760) 688-1144
 Admin: PETER COLDICOTT

COURSES	Delivery Method	Clock Hours
C3219 - FAIR HOUSING	Internet-based Instruction	3

S1475 WA ASSN OF MORTGAGE BROKERS RE & FINANCE (03/01/2003)
 1745 114TH AVE SE STE 150
 BELLEVUE, WA 98104
 (425) 827-3547

Admin: GORDON W SCHLICKE

COURSES	Delivery Method	Clock Hours
C3247 - EVERYTHING YOU THOUGHT YOU KNEW ABOUT	Live Lecture	5
C3596 - FINANCING THE NEW AMERICAN	Live Lecture	3

S1494 WA ONSITE SEWAGE ASSN/NW ONSITE TRNG CNTR (06/13/2004)
 7612 PIONEER WAY EAST
 PUYALLUP, WA 98406
 (253) 756-7130

Admin: JOHN THOMAS

COURSES	Delivery Method	Clock Hours
C3663 - SEPTIC SYSTEMS: A HOMEOWNERS GUIDE	Live Lecture	4

S1293 WALKER SCHOOL OF REAL ESTATE (03/14/2004)
 920 N ARGONNE RD SUITE 110
 SPOKANE, WA 99212
 (509) 326-2262

Admin: DONALD J WALKER

COURSES	Delivery Method	Clock Hours
C3641 - BUILDING A REAL ESTATE PRACTICE	Internet-based Instruction	30
C0561 - NEW AGENT FINANCING I	Live Lecture	4
C1352 - REAL ESTATE FINANCE: ISSUES, TRENDS & UPDATES	Live Lecture	3
C3640 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30

S1087 WASHINGTON ASSOCIATION OF REALTORS (09/01/2004)
 504 E 14TH, SUITE #200
 PO BOX 719 (MAILING ADDRESS)
 OLYMPIA, WA 98507
 (360) 943-3100

Admin: GLEN HUDSON

COURSES	Delivery Method	Clock Hours
C3272 - 1031 WORKSHOP	Live Lecture	3
C3790 - 2002-2003 REVISIONS TO THE NWMLS FORMS	Live Lecture	3.5
C3362 - A COWARD'S GUIDE TO CLOSING	Live Lecture	3.5
C3384 - A COWARD'S GUIDE TO CLOSING OVER 5 MILLION A YEAR	Live Lecture	7.5
C2757 - A FUNNY THING HAPPENED ON THE WAY TO THE FORM	Live Lecture	7.5
C3745 - A LITTLE HELP FROM OUR FRIENDS	Live Lecture	15
C2161 - ACCREDITED BUYER REPRESENTATIVE	Live Lecture	15
C3072 - ADVANCED SEARCH TIPS	Live Lecture	3.5
C3652 - AGENCY	Internet-based Instruction	3
C3262 - ALWAYS STOP FOR RED FLAGS WAVING	Live Lecture	7.5
C0973 - AN AGENT'S GUIDE TO AGENCY	Live Lecture	7.5
C3651 - ASSET MANAGEMENT	Internet-based Instruction	3
C2597 - AT HOME WITH DIVERSITY	Live Lecture	7.5

C3243 - AVOIDING SURPRISES	Live Lecture	7.5
C3323 - BAKER'S DOZEN-LEGAL UPDATE	Live Lecture	4
C3256 - BASIC BUDGETING & ACCOUNTING FOR RE MANAGERS	Live Lecture	15
C3340 - BE CAREFUL OUT THERE	Live Lecture	4
C3572 - BE CAREFUL OUT THERE	Live Lecture	3
C1363 - BEST OF THE LEGAL HOTLINE	Live Lecture	7.5
C2590 - BEST OF THE LEGAL ASSISTANCE HOTLINE	Live Lecture	4
C3664 - BUILD YOUR BUSINESS WITH A PERSONAL ASSISTANT	Live Lecture	4
C3483 - BUILDING A DYNAMIC & PROSPEROUS BUSINESS	Live Lecture	6
C3549 - BUILDING A DYNAMIC & PROSPEROUS BUSINESS	Live Lecture	7.5
C3653 - BUILDING A REAL ESTATE PRACTICE	Internet-based Instruction	30
C2616 - BUILDING THE BOTTOM LINE	Live Lecture	7.5
C1494 - BUILDING WEALTH	Live Lecture	7.5
C3271 - BUS LEADERSHIP: EXPLORING THE GRAY AREAS OF ETHICS	Live Lecture	7.5
C3642 - BUSINESS AND RISK MANAGEMENT	Internet-based Instruction	7.5
C3119 - BUSINESS LEADERSHIP...THE BOOT CAMP WAY	Live Lecture	4
C1655 - BUSINESS MANAGEMENT	Live Lecture	30
C3395 - BUSINESS PLANNING	Live Lecture	7.5
C3341 - BUYER AGENCY/KNOWING YOUR CONTRACT	Live Lecture	3
C1496 - BUYER REPRESENTATION	Live Lecture	7.5
C2535 - CAPTURE YOUR SHARE OF THE LUCRATIVE NEW MARKET...	Live Lecture	7.5
C3248 - CHALLENGE 2001: CURRENT TRENDS & ISSUES...	Live Lecture	3
C3758 - CHANGING COMMUNITIES-JOBS,HOUSING & TRANSPORTATION	Live Lecture	7.5
C3650 - CODE OF ETHICS	Internet-based Instruction	3
C3117 - CODE OF ETHICS UPDATE	Live Lecture &	4
C3011 - CODE OF ETHICS UPDATE	Live Lecture &	3
C3374 - CODE OF ETHICS UPDATE - 6.0	Live Lecture &	6
C3365 - CODE OF ETHICS UPDATE - 7.5	Live Lecture &	7.5
C3300 - COMMERCIAL PROPERTY MANAGEMENT SYSTEMS	Live Lecture	15
C3354 - COMMERCIAL REAL ESTATE...YES YOU CAN	Live Lecture	4
C3349 - COMMERCIAL REAL ESTATE...YES YOU CAN: 14 STEPS...	Live Lecture	15
C2400 - COMMERCIAL RISK REDUCTION	Live Lecture	7.5
C3252 - COMMERCIAL TRENDS 2001	Live Lecture	7.5
C3567 - COMMERCIAL TRENDS 2002	Live Lecture	7.5
C3173 - CONCEPTS OF SELLER FINANCING	Live Lecture	7.5
C3643 - CREATING A PROFITABLE BUSINESS	Internet-based Instruction	7.5
C3544 - CREATING EFFECTIVE BUSINESS CONTINUITY	Live Lecture	3
C3752 - CREATING GOOD OWNER AND TENANT RELATIONSHIPS	Live Lecture	3
C3138 - CRIME RESISTANT MULTI-HOUSING PROGRAM	Live Lecture	12
C0002CORE0203 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C0004CORE0203 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	4
C2752 - CURRENT TAX UPDATE	Live Lecture	3
C1170 - CURRENT TRENDS & ISSUES	Live Lecture	15
C3708 - CURRENT TRENDS & ISSUES IN REAL ESTATE	Live Lecture	15
C3392 - CURRENT TRENDS IN RE - DAY ONE	Live Lecture	7.5
C3393 - CURRENT TRENDS IN RE - DAY TWO	Live Lecture	8
C3062 - CUSTOM FORMATTING	Live Lecture	3
C3346 - DESIGNATED BROKER FILE DOCUMENTATION/DUAL AGENCY	Live Lecture	3
C3414 - EARTHQUAKE PREPAREDNESS	Live Lecture	4
C3398 - E-COMMERCE 2001	Live Lecture	3
C3648 - ENVIRONMENTAL HAZARDS	Internet-based Instruction	3
C3582 - E-PRO	Internet-based Instruction	15
C3012 - ESSENTIALS OF INTERNATIONAL RE	Live Lecture	15
C3061 - ESSENTIALS OF LOCATOR	Live Lecture	3.5
C3366 - EVERYTHING YOU THOUGHT THAT YOU KNEW ABOUT	Live Lecture	4
C3644 - FAIR HOUSING	Internet-based Instruction	3
C1366 - FEDERAL REGULATION OF RE: FAIRHOUSING & ANTI-TRUST	Live Lecture	7.5
C3318 - FENG SHUI: THE ENERGY BLUEPRINT	Live Lecture	4
C1597 - FHA 2000	Live Lecture	7.5
C3684 - FIFTY WAYS TO LEAVE YOUR LAWYER	Live Lecture	7.5
C3386 - GETTING EVERY LOAN APPROVED	Live Lecture	4
C3305 - GO WITH THE FLOW	Live Lecture	7.5
C0400 - GRI 100	Live Lecture	30
C0401 - GRI 200	Live Lecture	30
C0402 - GRI 300	Live Lecture	30
C3670 - HOME INSPECTION BASICS	Internet-based Instruction	3
C3215 - HOME INSPECTIONS FOR AGENTS	Live Lecture	4

C3400 - HOW DOES WA STACK UP	Live Lecture	7.5
C3624 - HOW TO BUILD WEALTH BY INVESTING IN REAL ESTATE	Live Lecture	4
C3702 - HOW TO DAZZLE YOUR CLIENTS...	Live Lecture	4
C3214 - HOW TO NEGOTIATE ANYTHING, ANYWHERE	Live Lecture	3
C3704 - HOW TO STAGE & SELL YOUR LISTINGS FOR TOP DOLLAR	Live Lecture	4
C3380 - HOW TO USE BOMA'S NEW FLOOR MEASUREMENT	Live Lecture	3.5
C2886 - INCORPORATING TITLE INSURANCE PRODUCTS & SRVCS...	Live Lecture	7.5
C3548 - INNOVATIVE MARKETING TECHNIQUES	Live Lecture	7.5
C0991 - INSTRUCTOR TRAINING INSTITUTE	Live Lecture	15
C3075 - INTERNET 101	Live Lecture	3.5
C2018 - INTRODUCTION TO EXCHANGES	Live Lecture	3.5
C2975 - IT'S ALL ABOUT PRICE	Live Lecture	7.5
C2798 - IT'S ALL ABOUT RETURN	Live Lecture	7.5
C3135 - KNOWLEDGE IS POWER	Live Lecture	4
C2466 - LAND DESCRIPTION SYSTEMS	Live Lecture	8
C2141 - LAND PLANNING: THE CLUSTER HOUSING COMMUNITY	Live Lecture	19.5
C2098 - LAND USE LAW	Live Lecture	7.5
C3689 - LANDLORD-TENANT RELATIONS IN THE CITY OF SEATTLE	Live Lecture	3.5
C0386 - LEADERSHIP IN BUSINESS	Live Lecture	7.5
C0509 - LEGAL ASPECTS OF NEW CONSTRUCTION	Live Lecture	7.5
C2868 - LEGAL HOT TALK 1999-EAST	Live Lecture	3
C3680 - LEGAL ISSUES UPDATE-ED CON	Live Lecture	3
C3687 - LEGAL ISSUES UPDATE-WHATCOM	Live Lecture	4
C0489 - LEGAL UPDATE	Live Lecture	7.5
C3376 - LISTING INPUT/XPRESS FORMS	Live Lecture	3.5
C2035 - LISTINGS: HOW TO ORGANIZE THE CHAOS	Live Lecture	7.5
C1617 - LIVING WITH THE LANDSCAPE	Live Lecture	15
C3328 - LOCATION, LOCATION, FENG SHUI	Live Lecture	4
C3060 - LOCATOR GUIDED TOUR	Live Lecture	3.5
C3788 - MAKE MONEY BUY NOTES	Live Lecture	7.5
C3375 - MAKING MONEY WITH TODAY'S TECHNOLOGY	Live Lecture	3
C2837 - MAKING SENSE OF BUYER AGENCY CONTRACTS	Live Lecture	3
C3240 - MANAGEMENT PLAN: HANDS-ON WORKSHOP	Live Lecture	15
C3241 - MANAGING RE MAINTENANCE OPERATIONS	Live Lecture	15
C3676 - MARKETING TO A GENERATIONAL IDENTITIES	Live Lecture	7.5
C3598 - MINORITY SWAT TEAM INITIATIVE	Live Lecture	3
C3671 - MORE BUSINESS IN YOUR PALM	Live Lecture	3
C1493 - MORE FUN, MORE MONEY WITH A PERSONAL ASSISTANT	Live Lecture	7.5
C2182 - NEGOTIATING SKILLS	Live Lecture	7.5
C3292 - NO MORE WORKING FOR FREE	Live Lecture	4
C1549 - NON-POINT POLLUTION	Live Lecture	15
C0676 - OBTAINING MARKETING AND SERVING THE LISTING FORMS	Live Lecture	7.5
C3253 - ON-LINE CONTRACTS	Live Lecture	3
C3630 - PAY NO TAX WHEN YOU SELL YOUR HOME, FARM OR RENTAL	Live Lecture	4
C3287 - PORTLAND BROADBAND SYMPOSIUM-A	Live Lecture	4
C3278 - PORTLAND BROADBAND SYMPOSIUM-B	Live Lecture	4
C3396 - POWER PROSPECTING	Live Lecture	7.5
C2173 - POWER SELLING & CREATIVE MARKETING	Live Lecture	7.5
C2553 - PRACTICAL APPLICATIONS IN PROPERTY MANAGEMENT	Live Lecture	7.5
C3387 - PRICING INVESTMENT PROPERTIES	Live Lecture	3
C0414 - PRICING RESIDENTIAL PROPERTY FOR SALE	Live Lecture	7.5
C3645 - PRICING TO FINANCING PROPERTIES	Internet-based Instruction	7.5
C3296 - PROPERTY MANAGEMENT SYSTEMS	Live Lecture	15
C2939 - QUICK GUIDE TO SMART INTERNET MARKETING-THE BASICS	Live Lecture	3.5
C2938 - QUICK GUIDE TO SMART INTERT MKTG BEYOND THE BASICS	Live Lecture	3.5
C2338 - RB 502: USING MANAGEMENT INFO. SYSTEMS EFFECTIVELY	Live Lecture	22.5
C2613 - RB 505: INTERACTIVE DECISION MAKING	Live Lecture	22.5
C2204 - RE BROKERAGE RELATIONSHIPS, RIGHTS, & RESPON.	Live Lecture	7.5
C1465 - REAL ESTATE BROKERAGE MANAGEMENT	Live Lecture	30
C3649 - REAL ESTATE FINANCING	Internet-based Instruction	3
C1216 - REAL ESTATE LAW	Live Lecture	30
C2917 - REGIONAL PROFESSIONAL STANDARDS PROCEDURES SEMINAR	Live Lecture	7.5
C1372 - RES. APPRAISAL: CONFRONTING ENVIRONMENTAL ISSUES	Live Lecture	7.5
C1574 - RESIDENTIAL COST SEMINAR	Live Lecture	7.5
C3334 - RISK MANAGEMENT WORKSHOP	Live Lecture	3
C3246 - RISK MGMT: PROTECTING PEOPLE, PROPERTY, & PROFITS	Live Lecture	7.5
C0644 - RISK REDUCTION: IT'S ABOUT CHOICES	Live Lecture	7.5

C1609 - SALMON & STREAMS	Live Lecture	15
C2960 - SELLING REAL ESTATE IN A MULTICULTURAL WORLD	Live Lecture	7.5
C3416 - SELLING REAL ESTATE IN A MULTICULTURAL WORLD	Live Lecture	3
C0390 - SELLING WITH SIZZLE	Live Lecture	7.5
C3719 - SESSION A: BUILDING SECURITY PLANNING & EMERGENCY	Live Lecture	4
C3720 - SESSION B: IF YOU BUILD IT, IT WILL LEAK...	Live Lecture	4
C1533 - SHORELINES	Live Lecture	15
C3759 - SHOW ME THE GREEN	Live Lecture	4
C2429 - SITE SELECTION AND ASSEMBLAGE	Live Lecture	24
C2987 - SMALL FARMS & WATER MANAGEMENT	Live Lecture	7.5
C2919 - SMART INTERNET MARKETING-BEYOND THE BASICS	Live Lecture	7.5
C2941 - SMART INTERNET MARKETING-THE BASICS	Live Lecture	7.5
C3338 - STIGMATIZED PROPERTY/ADVERSTISING	Live Lecture	3
C2923 - STOP WASTING TIME & MONEY...FULL DAY	Live Lecture	7.5
C2924 - STOP WASTING TIME & MONEY...HALF DAY	Live Lecture	3.5
C3311 - STREAM & WETLAND ECOLOGY BASIC TRAINING	Live Lecture	8
C2787 - STREAM & WETLAND ECOLOGY BASIC TRAINING	Live Lecture	7.5
C1938 - SUBDIVISION DEVELOPMENT	Live Lecture	22.5
C3499 - SUCCESSFUL NEW HOME SALES	Live Lecture	7.5
C3500 - SUCCESSFUL RELOCATION REPRESENTATION	Live Lecture	7.5
C3245 - SUCCESSFUL SITE MANAGEMENT	Live Lecture	29
C3227 - TAX DEFERRED EXCHANGES	Live Lecture	19.5
C3556 - TECH TOOLS FOR THE REALTOR	Live Lecture	3
C3350 - TECHNOLOGY ISLAND	Live Lecture	7.5
C3330 - TECHNOLOGY-THE NEW PARADIGM	Live Lecture	4
C3335 - THE 1000 WATT AGENT	Live Lecture	4
C3367 - THE BUILDING BLOCKS OF TAX RELIEF	Live Lecture	4
C2229 - THE CODE MEETS THE STREET	Live Lecture	3.5
C3534 - THE e-BUYER	Live Lecture	7.5
C2552 - THE ESSENTIALS OF PROPERTY MANAGEMENT	Live Lecture	7.5
C3798 - THE JOY OF LITIGATION	Live Lecture	3.5
C3344 - THE REAL ESTATE AGENT GUIDE TO INTERNET	Live Lecture	7.5
C3164 - THE REAL ESTATE COACH	Live Lecture	7.5
C3555 - THE REAL ESTATE PROFESSIONAL ASSISTANT COURSE	Live Lecture	7.5
C3674 - TIME FOR A MARKETING MAKEOVER	Live Lecture	4
C3508 - TOUGH MARKET: SESSION A	Live Lecture	4
C3509 - TOUGH MARKET: SESSION B	Live Lecture	4
C3451 - TRENDS 2001	Live Lecture	3.5
C3646 - TRUST FUND HANDLING	Internet-based Instruction	3
C0413 - UNDERSTANDING REAL ESTATE INVESTING	Live Lecture	7.5
C2903 - USPAP COURSE-NAT'L UNIFORM STAND OF PROF APPR PRAC	Live Lecture	15
C3757 - W.A.R. PURCHASE & SALE AGREEMENT	Live Lecture	7.5
C1863 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30
C3654 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30
C3270 - WATER LAW FOR REALTORS	Live Lecture	3
C3703 - WATER LAW FOR REALTORS	Live Lecture	4
C3647 - WATER PROOFING THE DEAL	Internet-based Instruction	7.5
C0515 - WEALTH MAXIMIZATION	Live Lecture	7.5
C3244 - WEALTH PRESERVATION PLAN	Live Lecture	5
C1479 - WETLANDS	Live Lecture	15
C2158 - WETLANDS AND WILDLIFE	Live Lecture	7.5
C3032 - WETLANDS, HAZARDS, & HEALTH	Live Lecture	7.5
C1588 - WHAT EVERY INVESTOR SHOULD KNOW ABOUT TAX DEF....	Live Lecture	7.5
C2156 - WOODLAND MANAGEMENT AND HARVEST	Live Lecture	7.5
C3242 - WRITING AND USING PROPERTY MANAGEMENT PLANS	Live Lecture	15
C2940 - YEAR 2000-LANDLORD TENANT LAW UPDATE...	Live Lecture	3.5

S1108 WASHINGTON REAL ESTATE ACADEMY (09/01/2004)
12055 15TH AVENUE NE
SEATTLE, WA 98125
(206) 366-6762

Admin: MARY L BELLARD

COURSES	Delivery Method	Clock Hours
C3657S - AGENCY PLUS	Live Lecture &	4
C3485 - AGENCY RELATIONSHIPS	Live Lecture	3

C1314 - BASIC ESSENTIALS: A BOOT CAMP FOR RE AGENTS	Live Lecture	30
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture &	4
C3735S - DIVERSITY AND DOING BUSINESS	Live Lecture &	4
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3733S - ENVIRONMENTAL CONSIDERATIONS IN REAL ESTATE	Live Lecture &	4
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture &	4
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3739S - ETHICS AND REAL ESTATE	Live Lecture &	4
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3734S - FAIR HOUSING	Live Lecture &	4
C3659S - FAIR HOUSING	Computer Based Training	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture &	4
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3436 - LISTING PRACTICES	Live Lecture	3
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture &	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3441 - PURCHASE AND SALE AGREEMENT ADDENDA	Live Lecture	3
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Live Lecture &	4
C0543S - REAL ESTATE APPRAISAL	Interactive Audio	30
C0259S - REAL ESTATE FINANCE	Interactive Audio	30
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3736S - REAL ESTATE FINANCE TODAY	Live Lecture &	4
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3732S - RISK MANAGEMENT	Live Lecture &	4
C3232 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C2979 - WASHINGTON REAL ESTATE LAW	Interactive Audio	30
C2114 - WASHINGTON REAL ESTATE PRACTICES	Interactive Audio	30

S1125 WASHINGTON SQUARE REAL ESTATE SCHOOL (12/01/2002)
32717 1ST AVE SO STE 3 & 4
FEDERAL WAY, WA 98003
(360) 825-2501

Admin: JANET I NYDEGGER

COURSES	Delivery Method	Clock Hours
C3078S - ETHICS IN REAL ESTATE	Live Lecture &	7.5
C1693 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C1862 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

S1319 WASHINGTON STATE BAR ASSOC (02/22/2004)
2101 4TH AVENUE SUITE #400
SEATTLE, WA 98121-2330
(206) 727-8220

Admin: MARK SIDEMAN/JOHN M REDENBAUGH

COURSES	Delivery Method	Clock Hours
C3448 - 8TH ANNUAL FALL REAL ESTATE CONFERENCE	Live Lecture	7
C3577 - DOING THE DEAL: HANDLING COMPLEX ISSUES...	Live Lecture	7.5

C3683 - INTERACTIVE RESIDENTIAL & COMMERCIAL RE WORKSHOPS	Live Lecture	7
C3715 - NAVIGATING THE MAZE: A CHECKLIST APPROACH...	Live Lecture	7.5
C3766 - NINTH ANNUAL WSBA FALL REAL ESTATE CONFERENCE	Live Lecture	7
C3229 - RE FINANCING:FORMS & FORMULAS FOR SUCCESSFUL TRANS	Live Lecture	7.5
C3423 - REAL ESTATE WORKOUTS	Live Lecture	7

S1380 WASHINGTON STATE CHAPTER OF NAIOP (03/09/2003)
23607 HWY 99 STE 2C
EDMONDS, WA 98026
(206) 382-9121

Admin: ERIC FEATHERSTONE

COURSES	Delivery Method	Clock Hours
C3578 - PROSPERING IN A TOUGH ECONOMY	Live Lecture	7.5
C3249 - VELOCITY: REAL ESTATE @ WARP SPEED	Live Lecture	7.5

S1427 WASHINGTONS BEST REAL ESTATE EDUCATION & (12/23/2003)
953 ATTERBERRY ROAD
PO BOX 372 (MAILING)
SEQUIM, WA 98382
(888) 910-5452

Admin: SUSAN DAVIS

COURSES	Delivery Method	Clock Hours
C3657S - AGENCY PLUS	Live Lecture &	4
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture &	4
C3084 - BUYER REPRESENTATION IN REAL ESTATE	Computer Based Training	6
C3735S - DIVERSITY AND DOING BUSINESS	Live Lecture &	4
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3733S - ENVIRONMENTAL CONSIDERATIONS IN REAL ESTATE	Live Lecture &	4
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture &	4
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3739S - ETHICS AND REAL ESTATE	Live Lecture &	4
C3078S - ETHICS IN REAL ESTATE	Correspondence	7.5
C2912 - ETHICS IN REAL ESTATE	Computer Based Training	4
C3659S - FAIR HOUSING	Computer Based Training	6
C3734S - FAIR HOUSING	Live Lecture &	4
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture &	4
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture &	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Computer Based Training	6
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD	Live Lecture &	4
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3736S - REAL ESTATE FINANCE TODAY	Live Lecture &	4
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3732S - RISK MANAGEMENT	Live Lecture &	4
C3068 - WA REAL ESTATE PRACTICES	Computer Based Training	30
C2891 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60

S1093 WINDERMERE EDUCATION (10/17/2004)
 5424 SAND POINT WAY NE
 SEATTLE, WA 98105
 (206) 526-7612

Admin: CAROL E KELLY

COURSES	Delivery Method	Clock Hours
C2842 - 1031 EXCHANGES	Live Lecture	3
C3022 - ACCREDITED STAGING PROFESSIONAL COURSE	Live Lecture	7.5
C3637 - ACCREDITED STAGING PROFESSIONAL-THEORY & PRACTICE	Live Lecture	15
C1359 - ADVERTISING FOR REAL ESTATE AGENTS	Live Lecture	3
C3546 - AGENCY	Internet-based Instruction	3
C1354 - AGENCY SOLUTIONS	Live Lecture	7.5
C3545 - ASSET MANAGEMENT	Internet-based Instruction	3
C3014 - BASIC FENG SHUI FOR THE REAL ESTATE AGENT	Live Lecture	3
C2983 - BASICS OF REAL ESTATE FINANCE TODAY	Live Lecture	3
C3493 - BUILDING A REAL ESTATE PRACTICE	Live Lecture &	30
C3668 - BUILDING SUCCESSFUL TRANSACTIONS	Internet-based Instruction	15
C3617 - BUSINESS AND RISK MANAGEMENT	Internet-based Instruction	7.5
C1919 - BUSINESS MANAGEMENT	Live Lecture	30
C3665 - BUSINESS PLANNING: BUILDING A PLAN THAT WORKS	Live Lecture	3
C1585 - BUYER AGENCY REPRESENTATION	Live Lecture	15
C3176 - CMS 2001	Live Lecture	3
C3351 - COACHING WHERE IT COUNTS-THE MANAGER'S GUIDE...	Live Lecture	3
C3495 - CODE OF ETHICS	Computer Based Training	3
C3011S - CODE OF ETHICS UPDATE	Live Lecture &	3
C3537 - COMMERCIAL RE 101-INTRO TO FINANCIAL ANALYSIS	Live Lecture	3
C2846 - CONTRACT LAW FOR REAL ESTATE LICENSEES	Live Lecture	3
C3558 - CONTRACTS: A CLINICAL STUDY OF CONTRACT LAW...	Live Lecture	3
C3618 - CREATING A PROFITABLE BUSINESS	Internet-based Instruction	7.5
C0003CORE0203 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C2840 - CURRENT LEGAL ISSUES FOR REAL ESTATE AGENTS	Live Lecture	3
C1816 - EFFECTIVE OPEN HOUSE TECHNIQUES	Live Lecture	3
C2881 - EFFECTIVELY HANDLING AD & SIGN CALLS	Live Lecture	3
C2584 - EFFECTIVELY MANAGING THE BUYER'S REPRESENTATIVE	Live Lecture	7.5
C3093 - E-MAIL APPLICATIONS	Live Lecture	3
C2946 - EMPLOYMENT LAW BASICS...	Live Lecture	3
C3498 - ENVIRONMENTAL HAZARDS	Computer Based Training	3
C3716 - E-PROPERTY DATA: ADVANCED COMMERCIAL MLS TOOL	Live Lecture	3
C1797 - EVALUATING RESIDENTIAL PROPERTIES	Live Lecture	3
C3497 - FAIR HOUSING	Computer Based Training	3
C2982 - FHA AND VA LOANS TODAY	Live Lecture	3
C0621 - FINANCE I	Live Lecture	7.5
C2085 - HIRING AN AGENT ASSISTANT	Live Lecture	3
C3201 - HOW TO NEGOTIATE IN TOUGH SITUATIONS	Live Lecture	3
C3589 - INNOVATIVE MARKETING TECHNIQUES FOR THE BUYER REP	Live Lecture	7
IDW#1 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C3114 - INTERNET MARKETING SPECIALIST	Live Lecture	12
C3360 - IT'S ALWAYS ABOUT PRICE	Live Lecture	3
C0997 - LAW UPDATE	Live Lecture	7.5
C3134 - LEGAL UPDATE FOR WASHINGTON	Live Lecture	3
C1795 - LISTING AGREEMENT FORMS	Live Lecture	3
C0450 - LISTING AND MARKETING PROPERTIES	Live Lecture	7.5
C2920 - LISTING PRESENTATIONS	Live Lecture	3
C3688 - MANAGING FOR SUCCESS	Live Lecture	3
C1080 - MARKETING APPROACH TO SELLING UPSCALE PROPERTIES	Live Lecture	3
C3673 - MARKETING YOUR LISTINGS-TRIED AND TRUE STILL WORKS	Live Lecture	3
C3681 - MORTGAGE FINANCE FOR REAL ESTATE	Live Lecture	30
C3048 - NAR CODE OF ETHICS CONTINUING EDUCATION	Live Lecture	3
C0462 - NEW CONSTRUCTION: LISTING & SELLING	Live Lecture	7.5
C2984 - NON-CONFORMING FINANCING OPTIONS: FINDING A LOAN..	Live Lecture	3
C3576 - PALM BASICS:ORGANIZATION & COMMUNICATION...	Live Lecture	3
C3381 - PERSUASIVE COMMUNICATION: HOW TO DEAL WITH DIFF...	Live Lecture	3
C3261 - PLAYING IT SAFE--BUSINESS SAFETY FOR RE AGENTS	Live Lecture	3

C3616 - PRICING AND FINANCING PROPERTIES	Internet-based Instruction	7.5
C2883 - PURCHASE & SALE AGREEMENTS: FORMS & PRESENTATION	Live Lecture	6
C0464 - PURCHASE AND SALE AGREEMENTS	Live Lecture	7.5
C3717 - QUALITY SERVICE CERTIFICATION	Live Lecture	4
C3198 - REAL ESTATE INVESTMENTS & FINANCIAL PLANNING	Live Lecture	7.5
C3210 - REAL ESTATE AND THE INTERNET	Live Lecture	3
C2753 - REAL ESTATE BASICS	Live Lecture	30
C0455 - REAL ESTATE BROKERAGE MANAGEMENT	Live Lecture	30
C3494 - REAL ESTATE FINANCING	Computer Based Training	3
C0454 - REAL ESTATE LAW	Live Lecture	30
C3082 - REBAC SUCCESSFUL BUYER REP IN NEW-HOME SALES	Live Lecture	6
C2921 - SPHERE MARKETING	Live Lecture	3
C3686 - STRENGTHENING THE CLIENT RELATIONSHIP	Live Lecture	3
C3685 - SUCCESS STORIES:ZERO TO SIXTY IN LESS THAN 3 YEARS	Live Lecture	3
C3711 - SUCCESSFUL BUYER REPRESENTATION IN NEW HOME SALES	Live Lecture	7
C3213 - SUCCESSFUL CLOSINGS...EVERYTIME	Live Lecture	3
C3507 - THE ART OF BRING THE CUSTOMER BACK	Live Lecture	3
C3666 - THE BOOK OF BUSINESS	Live Lecture	3
C2944 - THE LISTING PROCESS	Live Lecture	3
C2747 - THE MENTOR SERIES II	Video-based Instruction	7.5
C3370 - THE NUTS AND BOLTS OF LAW	Live Lecture	7
C3368 - THE RAVING FANS FORMULA	Live Lecture	3
C2602 - THE RELOCATION LISTING PROCESS	Live Lecture	6
C2603 - THE RELOCATION SPECIALIST	Live Lecture	6
C3496 - TRUST FUND HANDLING	Computer Based Training	3
C1711 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60
C3492 - WASHINGTON REAL ESTATE PRACTICES	Computer Based Training	30
C1696 - WASHINGTON RESIDENTIAL REAL ESTATE PRACTICES	Live Lecture	30
C3615 - WATERPROOFING THE DEAL	Internet-based Instruction	7.5
C3087 - WINDERMERE CURRENT MARKET ANALYSIS PROGRAM	Live Lecture	3
C3352 - WINDERMERE SYMPOSIUM 2001	Live Lecture	12
C1799 - WORKING WITH BUYERS: THE BUYER REPRESENTATION	Live Lecture	3
C3146 - WRITING ENFORCEABLE CONTRACTS	Live Lecture	3

S1500 WORLD SAVINGS AND LOAN (11/13/2004)
33600 6TH AVENUE SOUTH
FEDERAL WAY, WA 98003
(253) 927-5010

Admin: LANE BUECHE

COURSES	Delivery Method	Clock Hours
C3760 - WORLDS PROFESSIONAL REAL ESTATE SERIES (P.R.E.S.)	Live Lecture	10

Completion of this course meets the state requirement under RCW 18.85.095 to take the salesperson's examination. (This course must be taken within five years prior to applying for examination.)

SECTION 2A: PROPRIETARY SCHOOLS OFFERING REAL ESTATE FUNDAMENTALS

SCHOOL	PHONE
A+ INSTITUTE	(509) 465-4343
ACADEMY OF REAL ESTATE - MARYSVILLE	(360) 659-1253
ACCREDITED SCHOOL OF REAL ESTATE	(509) 783-4147
ACURA ACADEMY, INC	(253) 262-2101
ALL AMERICAN HOMES SCHOOL OF REAL ESTATE	(253) 946-4000
ALPHA REAL ESTATE SCHOOL	(425) 664-6200
ALTA REAL ESTATE ACADEMY	(425) 455-2065
AMERICAN SCHOOL OF REAL ESTATE EXPRESS, LLC	(314) 628-0808
BELLINGHAM REAL ESTATE SCHOOL LLC	(360) 733-3700
BUCKLEY-ENUMCLAW REAL ESTATE SCHOOL	(360) 829-1044
C21 ALL STARS ACADEMY OF REAL ESTATE	(360) 658-5555
C21 COMPLETE SCHOOL OF REAL ESTATE	(360) 254-1917
C21 GOLD PLAZA REAL ESTATE SCHOOL	(360) 574-5060
C21 NEW HORIZONS	(253) 804-8021
C21 NO HOMES REALTY, INC TRAINING CENTER	(425) 355-3298
C21 NORTHGATE SCHOOL OF REAL ESTATE	(206) 363-8509
C21 REAL ESTATE CENTER	(425) 775-8525
COLDWELL BANKER EXPERT REAL ESTATE SCHOOL	(360) 892-8200
COLDWELL BANKER PARK SHORE REAL ESTATE INSTITUTE	(360) 871-2332
CONTINUING-ED-ONLINE.ORG	(206) 523-9801
DANA INSTITUTE	(509) 783-8520
DAVID HUTTON REAL ESTATE SCHOOL	(360) 647-0262
DYNAMIC SCHOOL OF REALTY	(360) 574-7228
EASTERN WASHINGTON REAL ESTATE SCHOOL	(509) 946-6611
EASTSIDE REAL ESTATE ACADEMY	(425) 455-9600
EMHOFF GROUP, INC	(509) 453-5566
GARY MANN REAL ESTATE SCHOOL	(509) 765-3463
GATEWAY REAL ESTATE SCHOOL	(253) 848-4556
GENESIS SEMINARS INC	(253) 922-6337
HANDRIS REAL ESTATE ACADEMY	(360) 695-9292
JOHN L SCOTT PUYALLUP/CANYON ROAD	(253) 536-5600
JOHN L SCOTT SCHOOL OF REAL ESTATE	(253) 852-9200
LEXINGTON.NET INC	(800) 774-1170
MULTI SCHOOL OF REAL ESTATE	(253) 852-2063
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
NORTH COUNTY REAL ESTATE SCHOOL	(360) 403-1610
NORTH PUGET SOUND REAL ESTATE SCHOOL	(360) 416-4902
NORTHWEST REAL ESTATE INSTITUTE	(253) 582-3522
NORTHWEST SCHOOL OF REAL ESTATE	(206) 365-1702
OLYMPIA SCHOOL OF REAL ESTATE	(360) 943-7839
OLYMPIC EDUCATION SERVICES RE SCHOOL	(206) 440-3060
OLYMPUS REAL ESTATE SCHOOL	(360) 459-2380
ONE SOURCE	(253) 534-4200
PENINSULA REAL ESTATE SCHOOL	(360) 613-9697
PROFESSIONAL CENTER FOR CONTINUING EDUCATION	(253) 383-1200
PROSCHOOLS	(503) 297-1344
PRUDENTIAL NORTHWEST PROPERTIES INSTITUTE OF TRNG	(360) 687-4942
QUICK START REAL ESTATE SCHOOL	(206) 542-2171
RE/MAX, EQUITY GROUP REAL ESTATE SCHOOL	(360) 882-6000
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
SEATTLE SCHOOL OF REAL ESTATE	(253) 859-7440

SUNRISE REAL ESTATE SCHOOL	(253) 848-3551
TAPE ED	(425) 775-2313
TOMLINSON BLACK REAL ESTATE SCHOOL	(800) 735-2388
WASHINGTON REAL ESTATE ACADEMY	(206) 366-6762
WASHINGTON SQUARE REAL ESTATE SCHOOL	(360) 825-2501
WASHINGTONS BEST REAL ESTATE EDUCATION & TRAINING	(888) 910-5452
WINDERMERE EDUCATION	(206) 526-7612

This course can be used to meet the state requirement under RCW 18.85.095(2)(a) for first renewal. (This course must be taken after issuance of first license and prior to first active license renewal for any salesperson licensed on or after July 1, 1995.)

SECTION 2B: PROPRIETARY SCHOOLS OFFERING REAL ESTATE PRACTICES

SCHOOL	PHONE
A+ INSTITUTE	(509) 465-4343
ACADEMY OF REAL ESTATE - MARYSVILLE	(360) 659-1253
ACURA ACADEMY, INC	(253) 262-2101
ALTA REAL ESTATE ACADEMY	(425) 455-2065
ANDERSON SCHOOL OF REAL ESTATE	(800) 834-7322
BELLINGHAM REAL ESTATE SCHOOL LLC	(360) 733-3700
BUCKLEY-ENUMCLAW REAL ESTATE SCHOOL	(360) 829-1044
C21 NO HOMES REALTY, INC TRAINING CENTER	(425) 355-3298
C21 REAL ESTATE CENTER	(425) 775-8525
CENTENNIAL REAL ESTATE SCHOOL	(509) 928-3413
CHICAGO TITLE INSURANCE CO SCHOOL OF RE	(206) 628-5629
COLDWELL BANKER EXPERT REAL ESTATE SCHOOL	(360) 892-8200
CONTINUING-ED-ONLINE.ORG	(206) 523-9801
DAVID HUTTON REAL ESTATE SCHOOL	(360) 647-0262
EVERGREEN ACADEMY OF REAL ESTATE	(425) 348-4966
FISHER'S LANDING REAL ESTATE SCHOOL	(360) 944-2121
GENESIS SEMINARS INC	(253) 922-6337
IBA REAL ESTATE SCHOOL	(425) 822-1241
JOHN L SCOTT INSTITUTE OF REAL ESTATE	(425) 746-6232
LEXINGTON.NET INC	(800) 774-1170
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
NORTHWEST REAL ESTATE INSTITUTE	(253) 582-3522
NORTHWEST SCHOOL OF REAL ESTATE	(206) 365-1702
OLYMPUS REAL ESTATE SCHOOL	(360) 459-2380
PROFESSIONAL CENTER FOR CONTINUING EDUCATION	(253) 383-1200
PROFESSIONAL DIRECTION INC	(425) 822-7203
PROSCHOOLS	(503) 297-1344
RE ADVANCED LEARNING & TRAINING INST	(206) 718-2715
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
SEATTLE SCHOOL OF REAL ESTATE	(253) 859-7440
SPOKANE ASSOCIATION OF REALTORS	(509) 326-9222
TAPE ED	(425) 775-2313
THEREALESTATESCHOOL.NET	(425) 882-1127
TOMLINSON BLACK REAL ESTATE SCHOOL	(800) 735-2388
WALKER SCHOOL OF REAL ESTATE	(509) 326-2262
WASHINGTON ASSOCIATION OF REALTORS	(360) 943-3100
WASHINGTON REAL ESTATE ACADEMY	(206) 366-6762
WASHINGTON SQUARE REAL ESTATE SCHOOL	(360) 825-2501
WASHINGTON'S BEST REAL ESTATE EDUCATION & TRAINING	(888) 910-5452
WINDERMERE EDUCATION	(206) 526-7612

This course can be used to meet the state requirement under RCW 18.85.090 to take the broker's examination. (This course must be taken within five years prior to applying for examination.)

SECTION 2C: PROPRIETARY SCHOOLS OFFERING BROKERAGE MANAGEMENT

SCHOOL	PHONE
A+ INSTITUTE	(509) 465-4343
LEXINGTON.NET INC	(800) 774-1170
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
PROSCHOOLS	(503) 297-1344
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
TAPE ED	(425) 775-2313
WASHINGTON ASSOCIATION OF REALTORS	(360) 943-3100
WINDERMERE EDUCATION	(206) 526-7612

This course can be used to meet the state requirement under RCW 18.85.090 to take the broker's examination. (This course must be within five years prior to applying for examination.)

SECTION 2D: PROPRIETARY SCHOOLS OFFERING BUSINESS MANAGEMENT

SCHOOL	PHONE
A+ INSTITUTE	(509) 465-4343
C21 REAL ESTATE CENTER	(425) 775-8525
LEXINGTON.NET INC	(800) 774-1170
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
PROSCHOOLS	(503) 297-1344
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
TAPE ED	(425) 775-2313
WASHINGTON ASSOCIATION OF REALTORS	(360) 943-3100
WINDERMERE EDUCATION	(206) 526-7612

This course can be used to meet the state requirement under RCW 18.85.090 to take the broker's examination. (This course must be taken within five years prior to applying for examination.)

SECTION 2E: PROPRIETARY SCHOOLS OFFERING REAL ESTATE LAW

SCHOOL	PHONE
A+ INSTITUTE	(509) 465-4343
ACADEMY OF REAL ESTATE - MARYSVILLE	(360) 659-1253
C21 NO HOMES REALTY, INC TRAINING CENTER	(425) 355-3298
C21 REAL ESTATE CENTER	(425) 775-8525
GENESIS SEMINARS INC	(253) 922-6337
LEXINGTON.NET INC	(800) 774-1170
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
NORTHWEST SCHOOL OF REAL ESTATE	(206) 365-1702
OLYMPUS REAL ESTATE SCHOOL	(360) 459-2380
PROSCHOOLS	(503) 297-1344
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
SEATTLE SCHOOL OF REAL ESTATE	(253) 859-7440
TAPE ED	(425) 775-2313
WASHINGTON ASSOCIATION OF REALTORS	(360) 943-3100
WASHINGTON REAL ESTATE ACADEMY	(206) 366-6762
WINDERMERE EDUCATION	(206) 526-7612

SECTION 2F: PROPRIETARY SCHOOLS OFFERING INSTRUCTOR DEVELOPMENT WORKSHOP

SCHOOL	PHONE
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CROSS INSTITUTE	(425) 392-6914
DAVE PORTER INSTITUTE	(425) 766-3688
ESCROW PROFESSIONALS OF WASHINGTON	(425) 467-4100
FIRST AMERICAN TITLE SCHOOL OF REAL ESTATE	(206) 728-0400
GENESIS SEMINARS INC	(253) 922-6337
NORTH SHORE REAL ESTATE SCHOOL	(206) 947-1101
PROFESSIONAL DIRECTION INC	(425) 822-7203
ROCKWELL INSTITUTE	(425) 747-7272
WASHINGTON ASSOCIATION OF REALTORS	(360) 943-3100
WINDERMERE EDUCATION	(206) 526-7612

SECTION 2G: PROPRIETARY SCHOOLS OFFERING CORE COURSE CURRICULUM

SCHOOL	PHONE
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AMERICAN SCHOOL OF REAL ESTATE

(314) 628-0808

LARRYCHRISTENSEN.COM A RE SCHOOL

(253) 852-3470

PROFESSIONAL DIRECTION INC

(425) 822-7203

WASHINGTON ASSOCIATION OF REALTORS

(360) 943-3100

WINDERMERE EDUCATION

(206) 526-7612

SECTION 3: PROPRIETARY SCHOOLS LISTED BY

CITY	ST	SCHOOL	PHONE
ANACORTES	WA	ISLAND TITLE COMPANY	(360) 293-4664
ARLINGTON		NORTH COUNTY REAL ESTATE SCHOOL	(360) 403-1610
AUBURN		C21 NEW HORIZONS	(253) 804-8021
BAINBRIDGE ISLAND		CFA MORTGAGE REAL ESTATE SCHOOL	(206) 842-9347
BALLWIN	MO	AMERICAN SCHOOL OF REAL ESTATE	(314) 628-0808
BATTLE GROUND	WA	PRUDENTIAL NORTHWEST PROPERTIES	(360) 687-4942
BELLEVUE		ALPHA REAL ESTATE SCHOOL	(425) 664-6200
		ALTA REAL ESTATE ACADEMY	(425) 455-2065
		BELLEVUE COMMUNITY COLLEGE	(425) 564-2314
		COMMONWEALTH LAND TITLE INS CO	(425) 646-5391
		COMMUNITY ASSOCIATION INSTITUTE	(425) 778-6378
		EASTSIDE REAL ESTATE ACADEMY	(425) 455-9600
		ESCROW PROFESSIONALS OF	(425) 467-4100
		JOHN L SCOTT INSTITUTE OF REAL ESTATE	(425) 746-6232
		MASTER BUILDERS ASSN OF KING & SNO.	(425) 451-7920
		REAL ESTATE LAW SCHOOL	(425) 637-1200
		ROCKWELL INSTITUTE	(425) 747-7272
		SERVICEMASTER OF SEATTLE	(425) 637-9770
		WA ASSN OF MORTGAGE BROKERS RE &	(425) 827-3547
BELLINGHAM		BELLINGHAM REAL ESTATE SCHOOL LLC	(360) 733-3700
		DAVID HUTTON REAL ESTATE SCHOOL	(360) 647-0262
		MARKETING STRATEGIES PROFESSIONAL	(360) 734-9976
		THE LONES GROUP	(360) 527-3329
BUCKLEY		BUCKLEY-ENUMCLAW REAL ESTATE	(360) 829-1044
CARLSBAD	CA	UNIVERSITY.COM INC	(760) 688-1144
CENTRALIA	WA	CENTRALIA COMMUNITY COLLEGE	(360) 753-3433
CHICAGO	IL	CCIM INSTITUTE	(312) 321-4473
		COUNCIL OF THE RESIDENTIAL	(800) 462-8841
		DEARBORN FINANCIAL PUBLISHING, INC.	(312) 836-4400
		INSTITUTE OF REAL ESTATE	(312) 329-6043
CLACKAMAS	OR	MIKE JOHNSON COURSES	(503) 709-2255
COEUR D' ALENE	ID	TOMLINSON BLACK REAL ESTATE	(800) 735-2388
EAU CLAIRE	WI	LORMAN BUSINESS CENTER, INC.	(715) 833-3940
		NATIONAL BUSINESS INSTITUTE	(715) 835-8525
EDMONDS	WA	WASHINGTON STATE CHAPTER OF NAIOP	(206) 382-9121
EVERETT		C21 NO HOMES REALTY, INC TRAINING	(425) 355-3298
FALLBROOK	CA	TRAINING AND BROKER SERVICES (TABS)	(760) 723-9090
FEDERAL WAY	WA	ALL AMERICAN HOMES SCHOOL OF REAL	(253) 946-4000
FEDERAL WAY	WA	RE ADVANCED LEARNING & TRAINING	(206) 718-2715
		WORLD SAVINGS AND LOAN	(253) 927-5010
FIFE		GENESIS SEMINARS INC	(253) 922-6337
GERMANTOWN	MD	TRI SEMINARS INC	(301) 972-3600
GRAHAM	WA	ACURA ACADEMY, INC	(253) 262-2101
GREENWOOD	CO	RE/MAX SATELLITE NETWORK	(303) 796-3890
ISSAQUAH	WA	CROSS INSTITUTE	(425) 392-6914
KALAMA		POWER SEMINARS	(360) 225-5253
KENNEWICK		ACCREDITED SCHOOL OF REAL ESTATE	(509) 783-4147
		DANA INSTITUTE	(509) 783-8520
KENT		JOHN L SCOTT SCHOOL OF REAL ESTATE	(253) 852-9200
		KING COUNTY SCHOOL OF REAL ESTATE	(253) 631-1222
		LARRYCHRISTENSEN.COM A REAL ESTATE	(253) 852-3470
		MICHAEL CLIFTON ASSOCIATES, LLC	(253) 638-9992
		MULTI SCHOOL OF REAL ESTATE	(253) 852-2063
		SEATTLE SCHOOL OF REAL ESTATE	(253) 859-7440
KIRKLAND		COMMERCIAL BROKERS ASSOCIATION	(425) 820-3348
		IBA REAL ESTATE SCHOOL	(425) 822-1241

		PROFESSIONAL DIRECTION INC	(425) 822-7203
LACEY		OLYMPUS REAL ESTATE SCHOOL	(360) 459-2380
LAKEWOOD		NORTHWEST REAL ESTATE INSTITUTE	(253) 582-3522
LONGVIEW		BURCH INSTITUTE	(360) 425-2423
LONGWOOD	FL	THE LIPSEY COMPANY	(407) 774-2558
LOS GATOS	CA	STARKER SERVICES, INC.	(800) 332-1031
LYNNWOOD	WA	AVANT INSTITUTE LLC	(425) 744-8255
		C21 REAL ESTATE CENTER	(425) 775-8525
		MYKUT REAL ESTATE SCHOOL	(800) 605-6645
		OLD REPUBLIC TITLE EDUCATION CENTER	(425) 776-1970
MARIETTA	GA	REAL ESTATE WEBSCHOOL	(800) 532-7649
MARYSVILLE	WA	ACADEMY OF REAL ESTATE -	(360) 659-1253
		C21 ALL STARS ACADEMY OF REAL	(360) 658-5555
MEAD		A+ INSTITUTE	(509) 465-4343
METAIRIE	LA	INTERNET DISTANCE EDUCATION	(504) 454-9866
MOSES LAKE	WA	BIG BEND COMMUNITY COLLEGE	(509) 762-5351
		GARY MANN REAL ESTATE SCHOOL	(509) 765-3463
MOUNT VERNON		NORTH PUGET SOUND REAL ESTATE	(360) 416-4902
MOUNTLAKE		TAPE ED	(425) 775-2313
MUKILTEO		HIGH PERFORMANCE DEVELOPMENT	(425) 344-1515
NEWMAN LAKE		RED APPLE REAL ESTATE SEMINARS	(509) 226-0318
OAK HARBOR		LOCKE-ON.COM	(360) 675-2940
OCEAN SHORES	WA	GIANT LION/REALSEMINARS, INC	(360) 289-4755
OKANOGAN		REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
OLYMPIA		OLYMPIA SCHOOL OF REAL ESTATE	(360) 943-7839
		WASHINGTON ASSOCIATION OF	(360) 943-3100
PORT ORCHARD		COLDWELL BANKER PARK SHORE REAL	(360) 871-2332
PORTLAND	OR	ASSET PRESERVATION SCHOOL OF REAL	(877) 615-1031
		INVESTMENT PROPERTY EXCHANGE	(503) 223-3911
		PROSCHOOLS	(503) 297-1344
PUYALLUP	WA	GATEWAY REAL ESTATE SCHOOL	(253) 848-4556
		JOHN L SCOTT PUYALLUP/CANYON ROAD	(253) 536-5600
		SUNRISE REAL ESTATE SCHOOL	(253) 848-3551
		WA ONSITE SEWAGE ASSN/NW ONSITE	(253) 756-7130
REDMOND		THEREALESTATESCHOOL.NET	(425) 882-1127
RENTON		BECKMAN COMPANY	(425) 271-2402
		MORTGAGE LEARNING	(425) 271-9799
		REAL ESTATE EDUCATION CONNECTION	(425) 255-7575
RICHLAND		EASTERN WASHINGTON REAL ESTATE	(509) 946-6611
SACRAMENTO	CA	ROGER BUTCHER RE MARKETING	(916) 852-9124
SAN ANTONIO	TX	LINCOLN GRADUATE CENTER	(800) 521-5333
SEATAC	WA	STEWART TITLE SCHOOL OF REAL ESTATE	(206) 770-8700
SEATTLE		C21 NORTHGATE SCHOOL OF REAL	(206) 363-8509
		CHICAGO TITLE INSURANCE CO SCHOOL	(206) 628-5629
		CONTINUING-ED-ONLINE.ORG	(206) 523-9801
		EXCHANGE FACILITATOR CORPORATION	(206) 324-1350
		FIRST AMERICAN TITLE SCHOOL OF REAL	(206) 728-0400
		FOSTER PEPPER & SHEFELMAN	(206) 447-4400
		HOMESTREET SCHOOL OF MORTGAGE	(206) 389-6290
		LAW SEMINARS INTERNATIONAL	(206) 567-4490
		LEXINGTON.NET INC	(800) 774-1170
		LYNNE CADY WHITE INC	(206) 781-4466
		NORTHWEST SCHOOL OF REAL ESTATE	(206) 365-1702
		OLYMPIC EDUCATION SERVICES RE	(206) 440-3060
		PACIFIC LEGAL SEMINARS	(206) 933-9247
		REAL EDUCATION SEMINARS	(206) 915-3742
		RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
		THE HOME INSPECTION SCHOOL	(800) 995-4063
		TRANSNATION TITLE INS CO/PUGET SND	(206) 628-3540

		WASHINGTON REAL ESTATE ACADEMY	(206) 366-6762
		WASHINGTON STATE BAR ASSOC	(206) 727-8220
		WINDERMERE EDUCATION	(206) 526-7612
SEQUIM	WA	WASHINGTONS BEST REAL ESTATE	(888) 910-5452
SHORELINE		NORTH SHORE REAL ESTATE SCHOOL	(206) 947-1101
		QUICK START REAL ESTATE SCHOOL	(206) 542-2171
SILVERDALE		PENINSULA REAL ESTATE SCHOOL	(360) 613-9697
SPOKANE		BELFOR CONSTRUCTION	(509) 893-0001
		CENTENNIAL REAL ESTATE SCHOOL	(509) 928-3413
		CUSTOM 1031 INC REAL ESTATE SCHOOL	(509) 838-7574
		SPOKANE ASSOCIATION OF REALTORS	(509) 326-9222
		WALKER SCHOOL OF REAL ESTATE	(509) 326-2262
ST LOUIS	MO	NAT'L ASSOC OF INDEPENDENT FEE	(314) 781-6688
SUTHERLIN	OR	PRO PERFORMER	(800) 361-6848
TACOMA	WA	PROFESSIONAL CENTER FOR CONTINUING	(253) 383-1200
		THE STILL GROUP	(888) 262-0219
TORRANCE	CA	INT'L RIGHT OF WAY ASSOCIATION	(310) 538-0233
TUCSON	AZ	SUCCESS SEMINARS	(520) 297-0607
UNIVERSITY PLACE	WA	ONE SOURCE	(253) 534-4200
VANCOUVER		C21 COMPLETE SCHOOL OF REAL ESTATE	(360) 254-1917
		C21 GOLD PLAZA REAL ESTATE SCHOOL	(360) 574-5060
		CASCADE TITLE RE SCHOOL OF CLARK	(360) 695-1301
		COLDWELL BANKER EXPERT REAL	(360) 892-8200
		DYNAMIC SCHOOL OF REALTY	(360) 574-7228
		FISHER'S LANDING REAL ESTATE SCHOOL	(360) 944-2121
		HANDRIS REAL ESTATE ACADEMY	(360) 695-9292
		Q&A REAL ESTATE SCHOOL OF CLARK	(360) 256-1709
		RE/MAX, EQUITY GROUP REAL ESTATE	(360) 882-6000
VASHON		THE SEMINAR GROUP	(206) 463-4400
WARREN	PA	MCKISSOCK APPRAISAL SCHOOL	(800) 328-2008
WASHINGTON	DC	SOCIETY OF INDUSTRIAL & OFFICE	(202) 737-1150
WOODINVILLE	WA	DAVE PORTER INSTITUTE	(425) 766-3688
YAKIMA		EMHOFF GROUP, INC	(509) 453-5566

SECTION 4: National Schools

The following are national schools that offer courses in various locations throughout Washington and the United States.

CCIM INSTITUTE

COUNCIL OF THE RESIDENTIAL SPECIALISTS

DEARBORN FINANCIAL PUBLISHING, INC.

INSTITUTE OF REAL ESTATE MANAGEMENT

INT'L RIGHT OF WAY ASSOCIATION

LINCOLN GRADUATE CENTER

LORMAN BUSINESS CENTER, INC.

MCKISSOCK APPRAISAL SCHOOL

NATIONAL BUSINESS INSTITUTE

NAT'L ASSOC OF INDEPENDENT FEE APPRAISERS

RE/MAX SATELLITE NETWORK

SOCIETY OF INDUSTRIAL & OFFICE REALTORS

Approved Course from the above schools may be taken anywhere in the United States for clock hour credit. Check under the school name in the Proprietary section for a list of approved courses.

SECTION 5: STATE-FUNDED INSTITUTIONS OF HIGHER EDUCATION

REAL ESTATE DIRECTORY (Community Colleges, Tech Colleges, Universities and Colleges. Private Colleges/Universities are not listed.)

Please contact the school directly for their current schedule and offerings.

COLLEGE/UNIVERSITY	R. E. CONTACT	VOCATIONAL OR CONTINUING EDUC. DIR.
COMMUNITY COLLEGES		
Bellevue 3000 Landerholm Cir. SE PO Box 92700 Bellevue, WA 98009-2037 (425) 564-2314	Shirley Baenen	
Big Bend 7662 Chanute Street Moses Lake, WA 98837 (509) 762-5351	Harrell Guard 762-6240	
Centralia 600 W. Locust Centralia, WA 98531 (360) 753-3433	Cheryl Kimbel 736-9391 ext.374	Durelle Sullivan ext. 378
Clark 1800 E. McLoughlin Blvd. Vancouver, WA 98663 (360) 694-6521	George Reese 992-2466	Pat Coulthard 699-0228
Columbia Basin 2600 North 20th Pasco, WA 99302 (509) 547-0511	Deborah Meadows 547-0511 ext. 373	Deanna Baalman ext. 205
Edmonds 20000 68th Avenue W Lynnwood, WA 98036 (425) 771-1517	Geri Nelson ext. 366	Cheryl Reed ext. 362
Everett 801 Wetmore Everett, WA 98201	Sue Russell 388-9546	Sue Russell 388-9214
Grays Harbor 1620 Edward P. Smith Dr. Aberdeen, WA 98520 1-800-562-4830	Mark Reisman ext. 262	Jon Krug ext. 264
Green River 12401 SE 320th St Auburn, WA 98002 (253) 833-9111	Leslie Moore ext. 2535	Leslie Moore
Highline Center for Extended Learning PO Box 98000 Des Moines, WA 98198-9800 (206) 870-3757	Molly Brasfield (206) 878-3710 ext. 3785	Sue Williamson
Lower Columbia PO Box 3010 Longview, WA 98632 (360) 577-3426	Nancy Warren 577-3426	Bryan Morgan 577-3441

North Seattle
9600 College Way N.
Seattle, WA 98103
(206) 527-3600

Joanne Portelle
(206) 528-4533 ext. 1

Olympic College
1600 Chester
Bremerton, WA 98310
(360) 478-4777

Larry Sampson
478-4582

Cynthia Azari
478-4777

Peninsula
1502 E Laurisden Blvd.
Port Angeles, WA 98362
(360) 452-9277

Allan Carr
ext. 220

Dr. Keith Edmonds
ext. 275

Pierce
9401 Farwest Dr SW
Tacoma, WA 98498
(253) 964-6575

Colleen Vadheim
964-6529

Steve Miller

Seattle Central
1701 Broadway
Room BE1109
Seattle, WA 98122
(206) 587-5449

Jeff West
587-5449

Dr. A. Baretto
Ogilvie
587-5483

Shoreline
16101 Greenwood Ave. N
Seattle, WA 98133
(206) 546-4101

Sharon Benson
546-4773

Tom Curtis
546-4562

Skagit Valley
2405 College Way
Mt. Vernon, WA 98273
(206) 428-1243

Bert Williamson

Bert Williamson

South Puget Sound
2011 Mottman Rd. SW
Olympia, WA 98502
(360) 754-7711

Louise Whitaker
754-7711
ext. 365

Louise Whitaker
Dir-C.E.

South Seattle
6000 16th Ave SW
Seattle, WA 98106-1499
(206) 764-5339

Betsy McConnell-Gutierrez
764-5339

Jeanne Arvidson

Spokane Falls &
Spokane Comm. College
W 3410 Ft. George Wright
Spokane, WA 99204
Sp. Falls (509) 533-3500
Sp. CC (509) 533-7000

Sp. Falls-Phil Johnson
533-3687

John Thompson
533-3800

Bob Loomis
533-7470

Sharon Niblock
533-7342

Tacoma
5900 South 12th
Tacoma, WA 98465
(206) 566-5070

Wayne Williams
566-5019

Trish Geringer

Walla Walla
500 Tausick Way
Walla Walla, WA 99362
(509) 527-4329

Nancy Kress
527-4561

Ron Langrell
527-4299

Clarkston Extention

758-3339

Wenatchee Valley
1300 W. Fifth St.
Wenatchee, WA 98801
(509) 662-1651

Dr. Woody Ahn
664-2556

Dr. Woody Ahn

Whatcom
237 W Kellogg
Bellingham, WA 98226
(360) 676-2170

Robert Ball
676-2170

Yakima Valley
16th Ave & Nob Hill
PO Box 1647
Yakima, WA 98907
(509) 574-4600

Kathy Toland
574-4755

TECHNICAL COLLEGES

Bellingham
3028 Lindbergh Ave
Bellingham, WA 98225
(360) 738-3105

Gene E. Fusch
ext. 317

Clover Park
4500 Steilacoom Blvd. SW
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